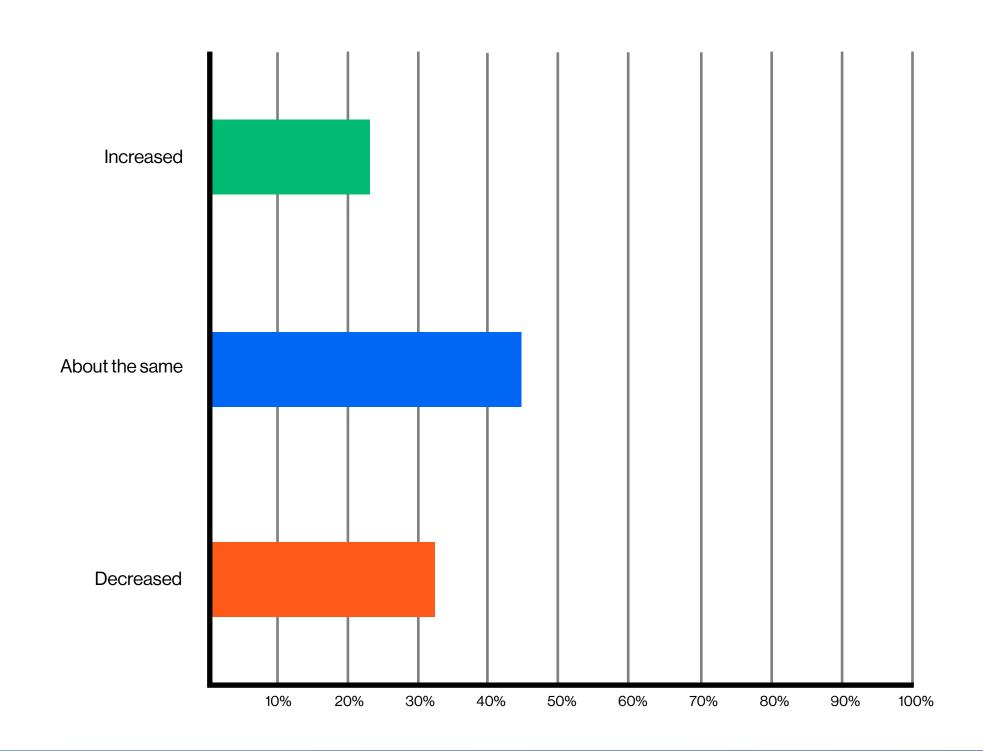
How have your company's sales trended over the last 90 days?



Survey Results

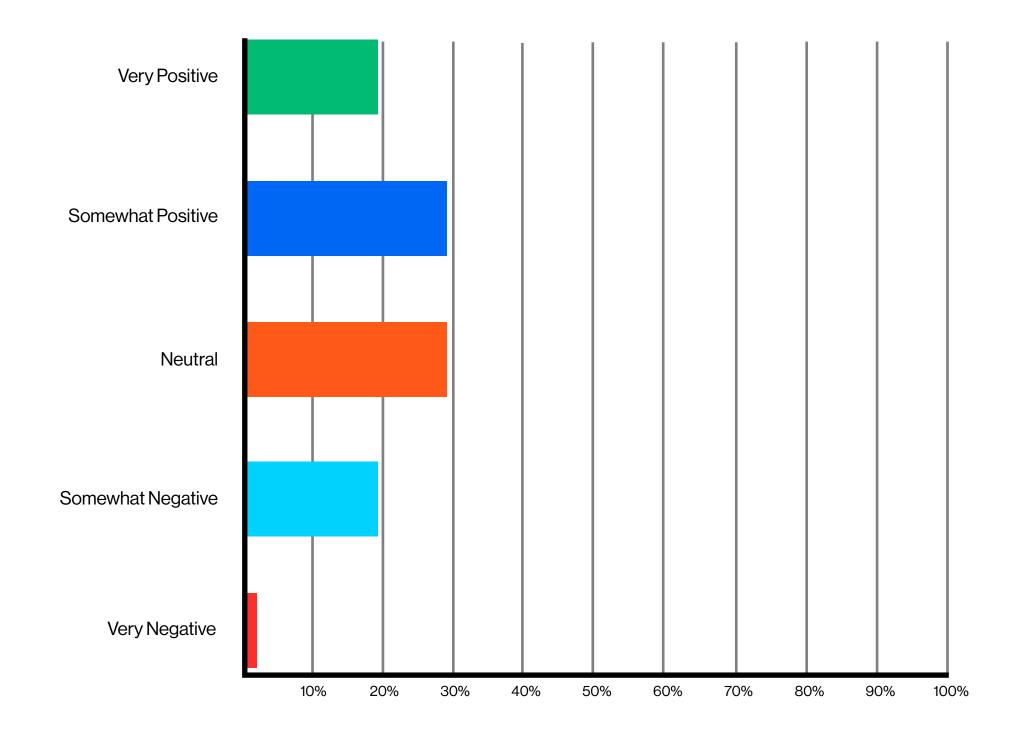
Increased 23.40%

About

the same 44.68%

Decreased 31.91%

What is your business outlook for 2026?



Survey Results

Very Positive 19.15%

Somewhat

Positive 29.79%

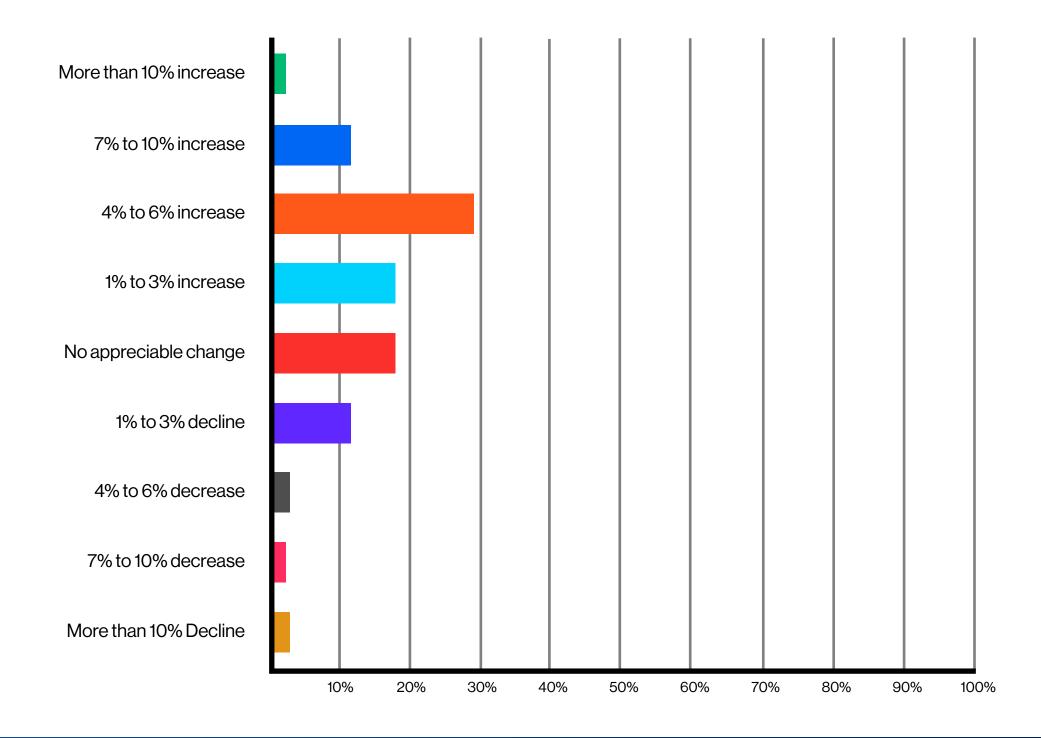
Neutral 29.79%

Somewhat

Negative 19.15%

Very Negative 2.13%

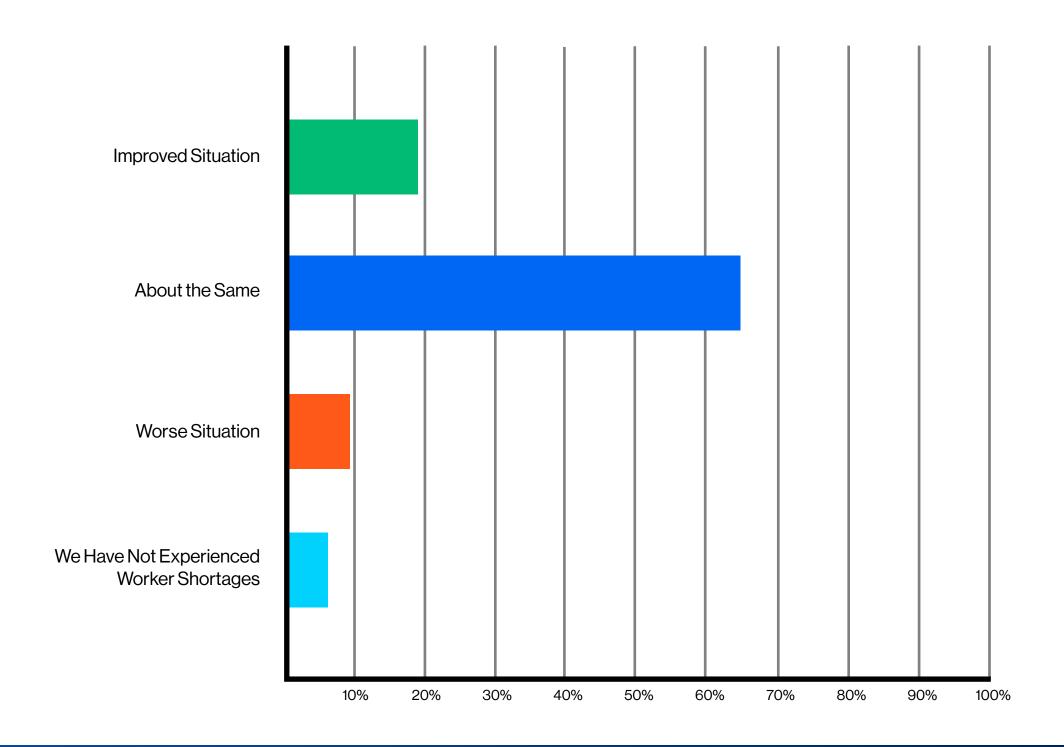
What are your foundry's sales projections in terms of tonnage for the next 12 months?



Survey Results

More than 10% increase	1.96%
7% to 10% increase	11.76%
4% to 6% increase	29.41%
1% to 3% increase	17.65%
No appreciable change	17.65%
1% to 3% decline	11.76%
4% to 6% decline	3.92%
7% to 10% decline	1.96%
More than 10% decline	3.92%

Compared to six months ago, which best describes the worker shortage at your foundry?



Survey Results

Improved Situation 19.61%

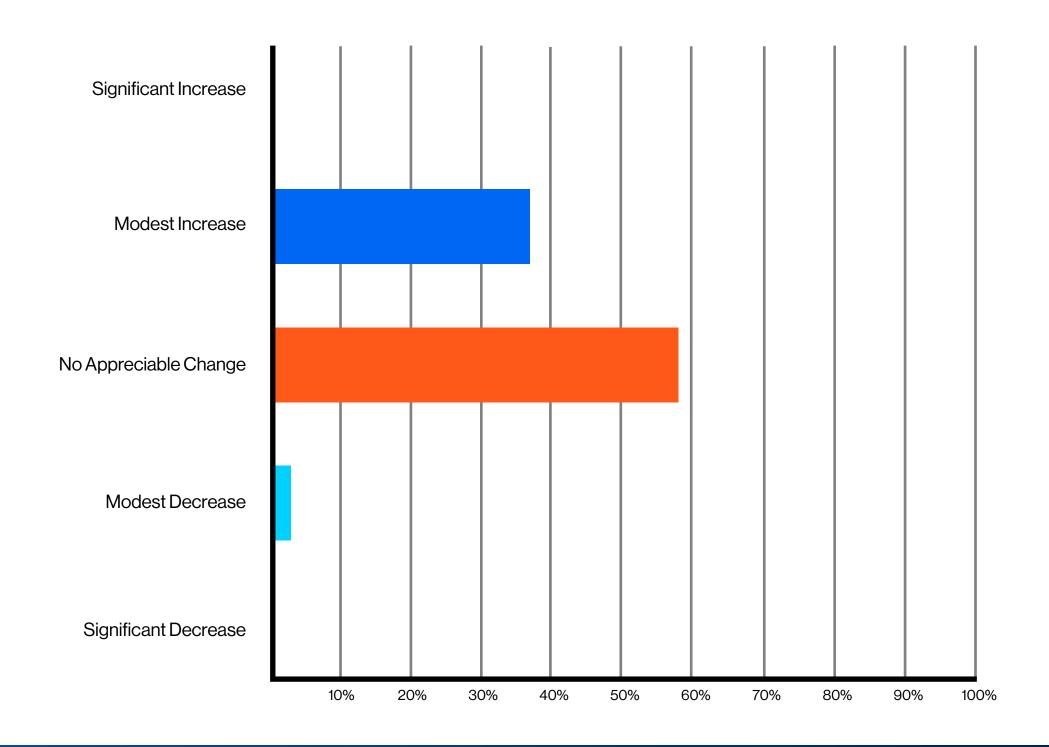
About the Same 64.71%

Worse Situation 9.80%

We Have Not Experienced

Worker Shortages 5.88%

How do you expect the number of full-time employees in your facility to change over the next 12 months?



Survey Results

Significant Increase 0%

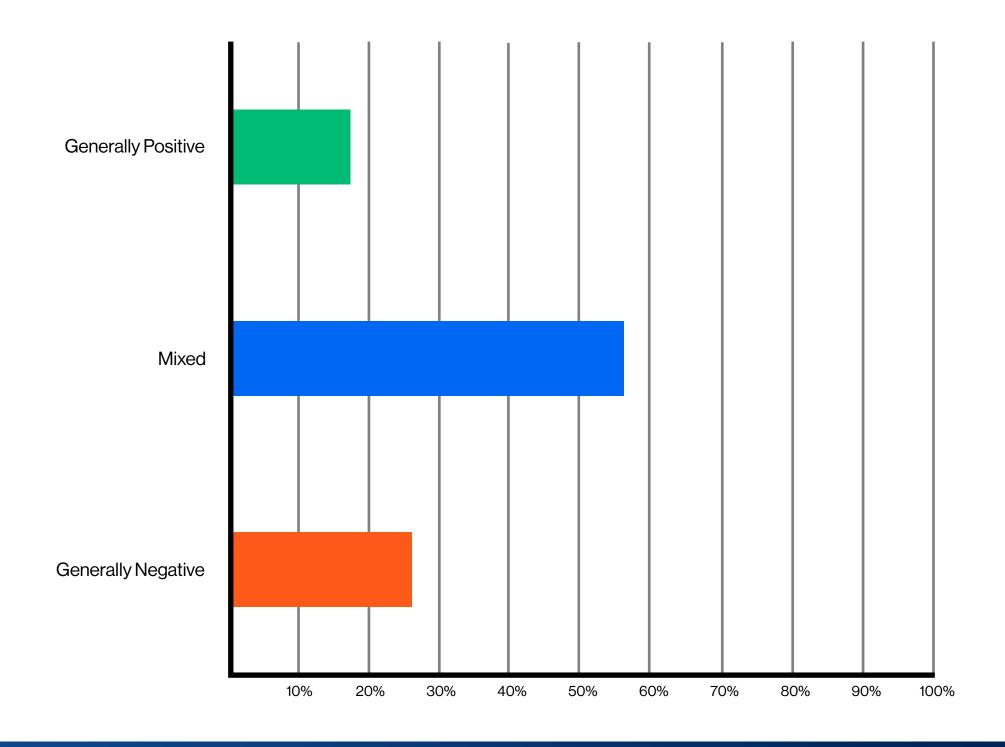
Modest Increase 37.25%

No Appreciable Change 58.82%

Modest Decrease 3.92%

Significant Decrease 0%

On balance, which best describes the overall impact of the Administration's tariffs policy on your business?



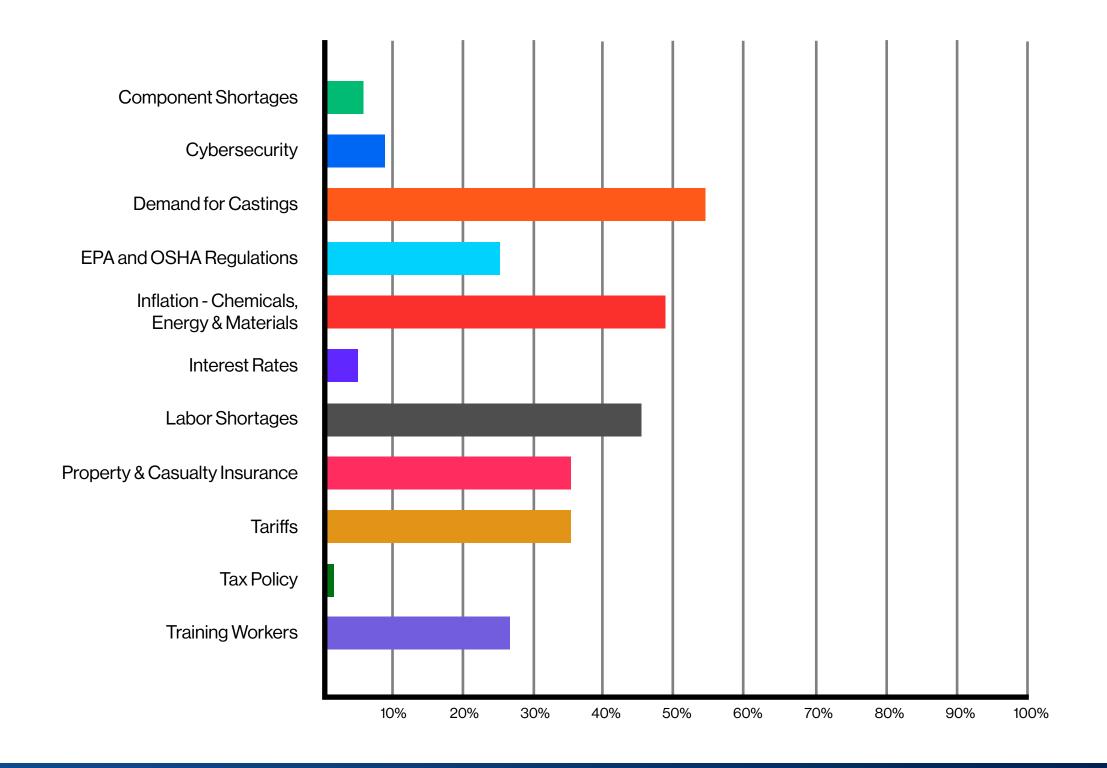
Survey Results

Generally Positive 17.65%

Mixed 56.86%

Generally Negative 25.49%

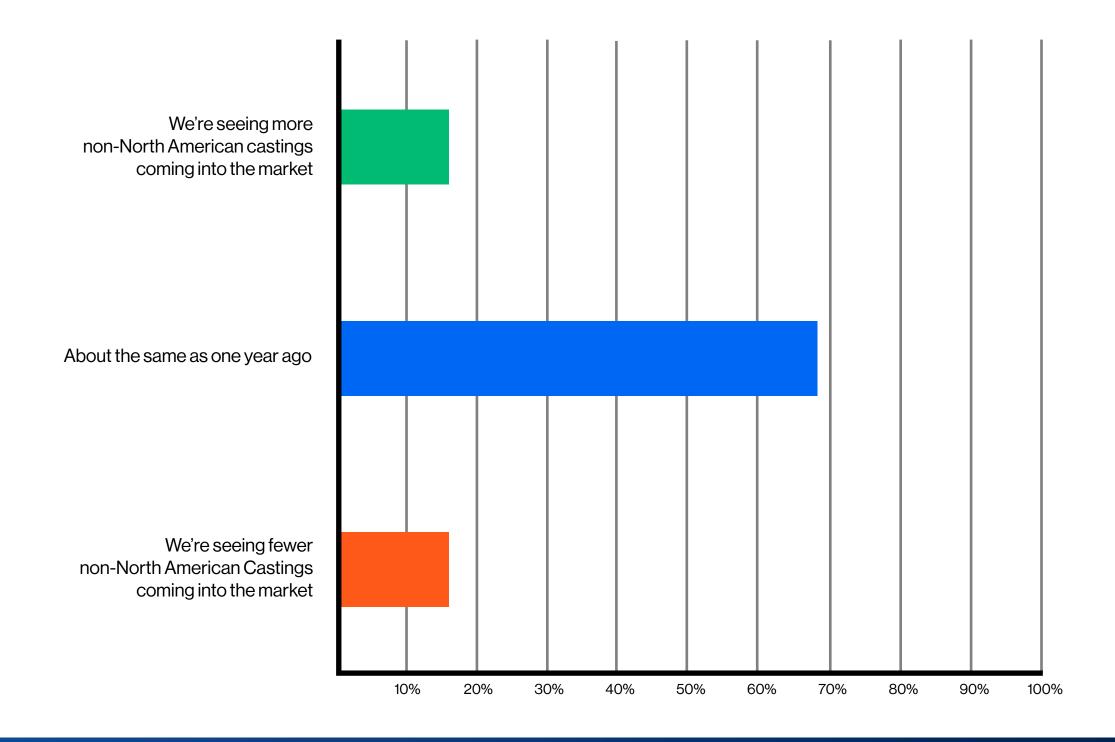
Which of these issues are the top 3 concerns or priorities for your company at this time?



Survey Results

Component Shortages	5.88%
Cybersecurity	9.80%
Demand for Castings	54.90%
EPA and OSHA Regulations	25.49 %
Inflation - Chemicals, Energy & Materials	49.02%
Interest Rates	5.88 %
Labor Shortages	45.10%
Property & Casualty Insurance	35.29%
Tariffs	35.29%
Tax Policy	1.96%
Training Workers	27.45%

What best describes what you are seeing related to castings from Asia, Europe or other continents over the past 12 months?



Survey Results

We're seeing more non-North American castings coming into the market

market 15.69%

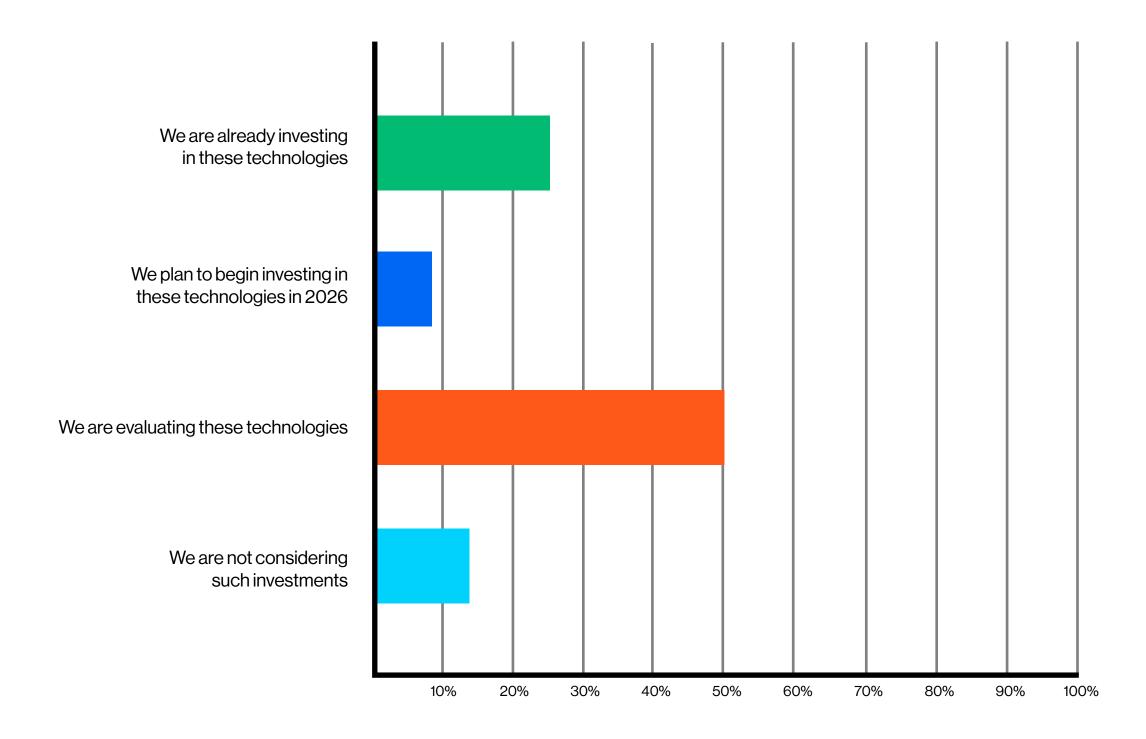
About the same as one year ago

68.63%

We're seeing fewer non-North American Castings coming into the market

15.69%

Which best describes your foundry's status on smart manufacturing/Industry 4.0 investments?



Survey Results

We are already investing in these technologies

25.49%

We plan to begin investing in these technologies in 2026

9.80%

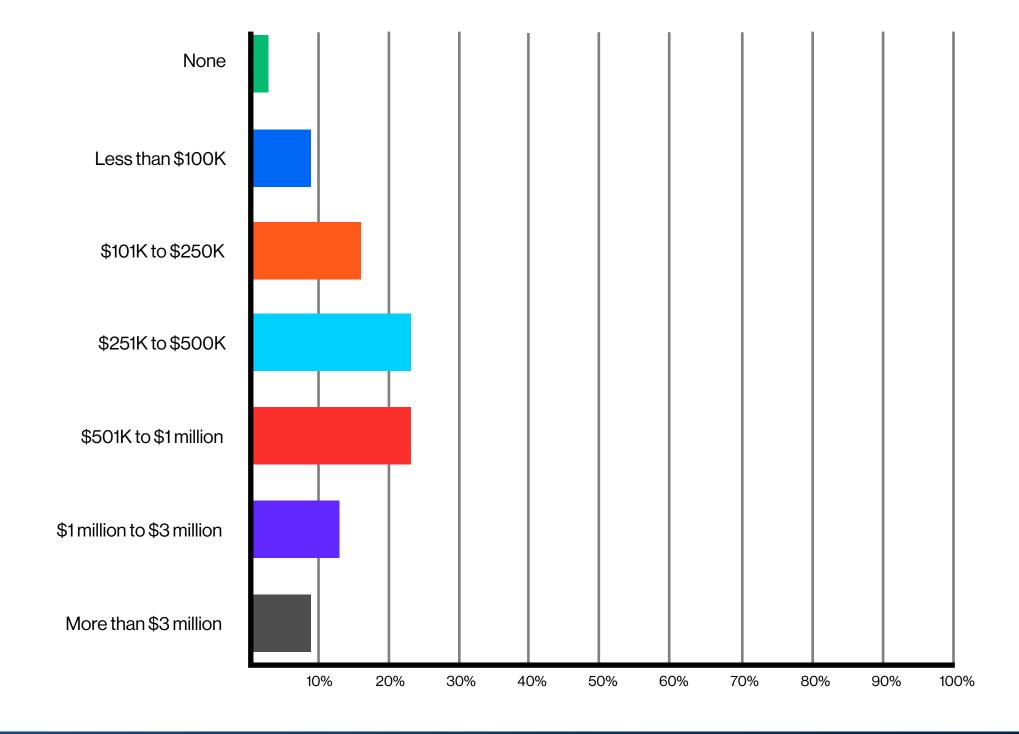
We are evaluating these technologies

50.98%

We are not considering such investments

13.73%

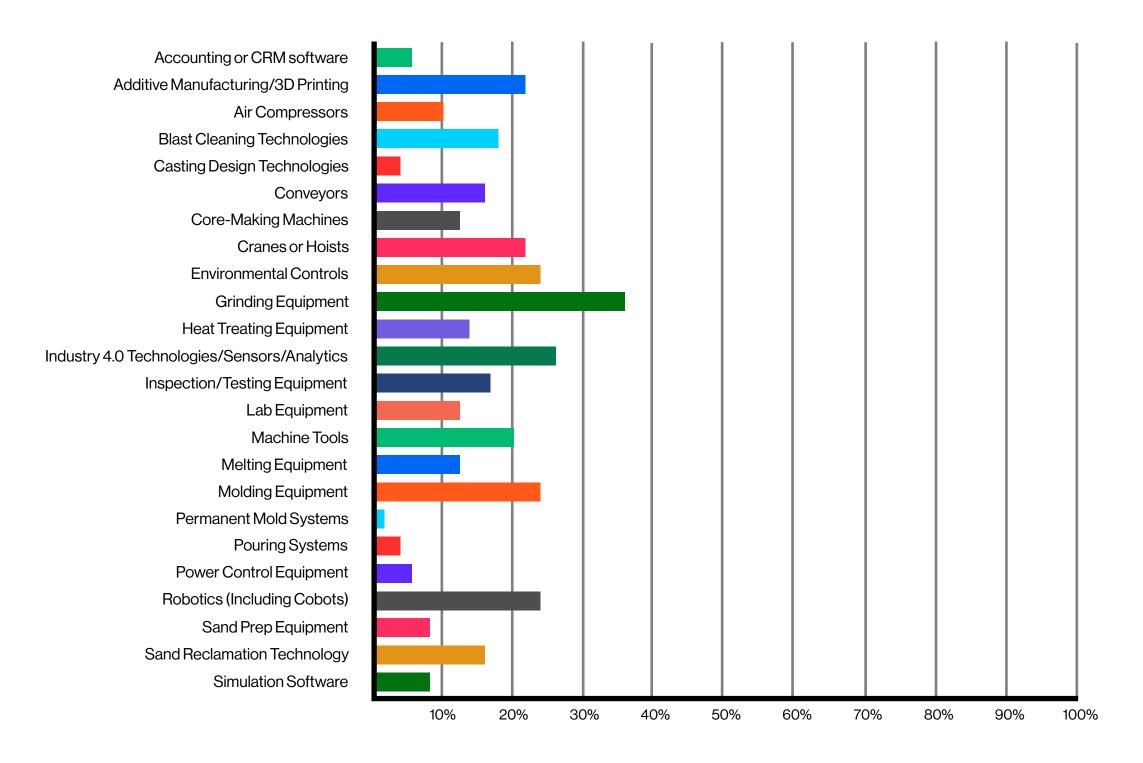
Which best describes your foundry's planned capital investments for 2026?



Survey Results

None	3.92%
Less than \$100K	9.80%
\$101K to \$250K	15.69%
\$251K to \$500K	23.53%
\$501K to \$1 million	23.53%
\$1 million to \$3 million	13.73%
More than \$3 million	9.80%

Which of these issues are the top 3 concerns or priorities for yourcompany at this time?



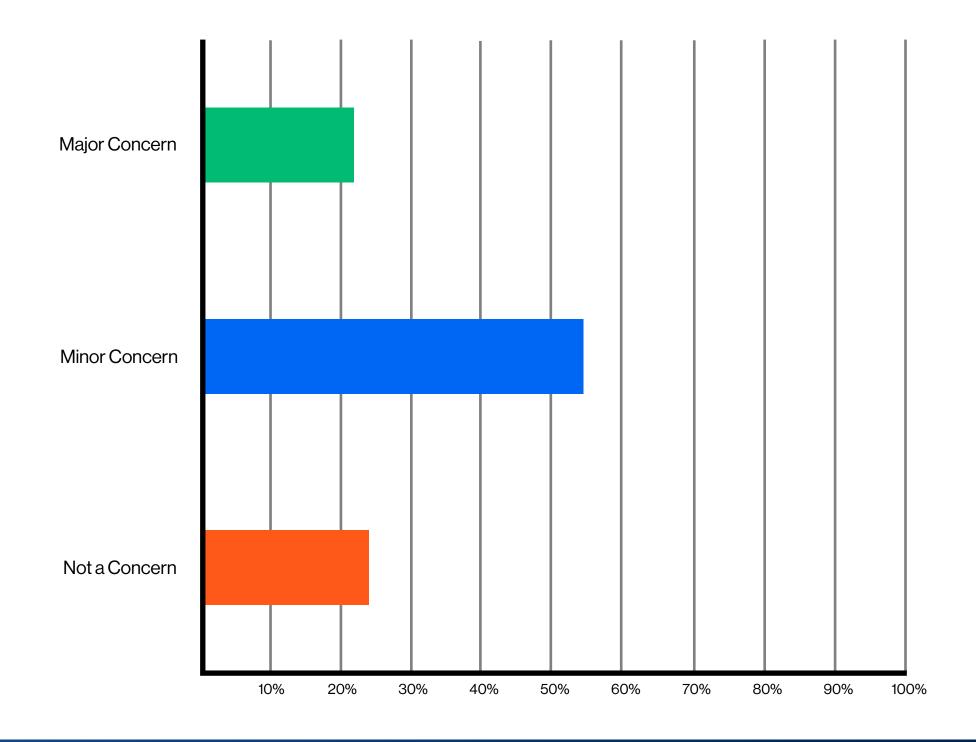
Survey Results

Accounting or CRM software

6%

Additive Manufacturing/3D Printing	22%
Air Compressors	10%
Blast Cleaning Technologies	18%
Casting Design Technologies	4%
Conveyors	16%
Core-Making Machines	12%
Cranes or Hoists	22 %
Environmental Controls	24%
Grinding Equipment	36%
Heat Treating Equipment	14%
Industry 4.0 Technologies /Sensors/Analytics	26%
Inspection/Testing Equipment	16%
Lab Equipment	12%
Machine Tools	20%
Melting Equipment	12%
Molding Equipment	24 %
Permanent Mold Systems	2%
Pouring Systems	4%
Power Control Equipment	6%
Robotics (Including Cobots)	24%
Sand Prep Equipment	8%
Sand Reclamation Technology	16%
Simulation Software	8%

How much of a concern is shipping costs for your foundry?



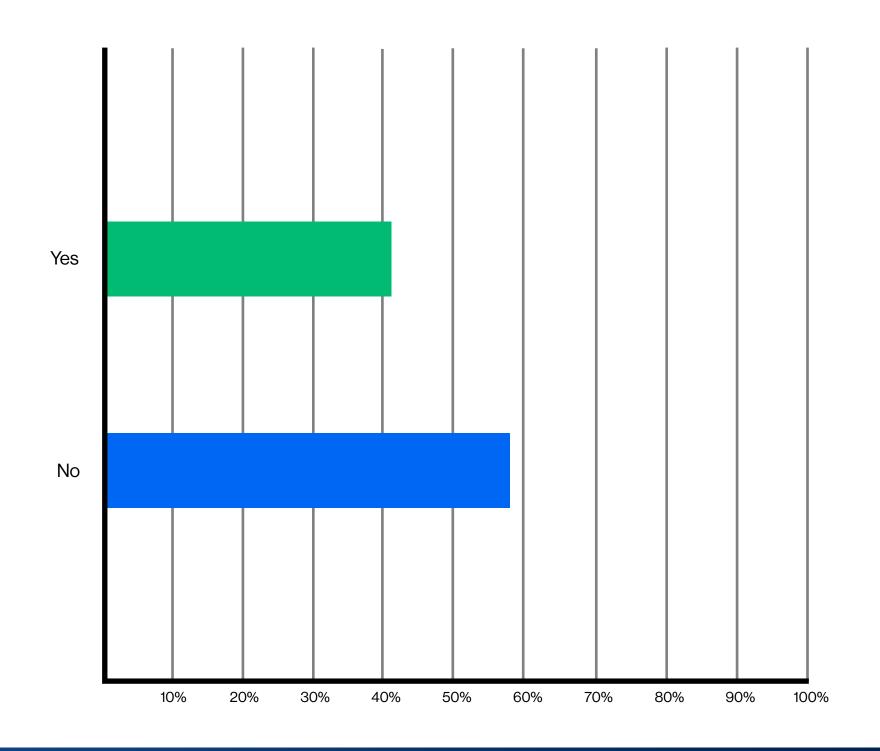
Survey Results

Major Concern 17.65%

Minor Concern 56.86%

Not a Concern 25.49%

Have you noticed an increase in reshored orders due to the recent tariffs?

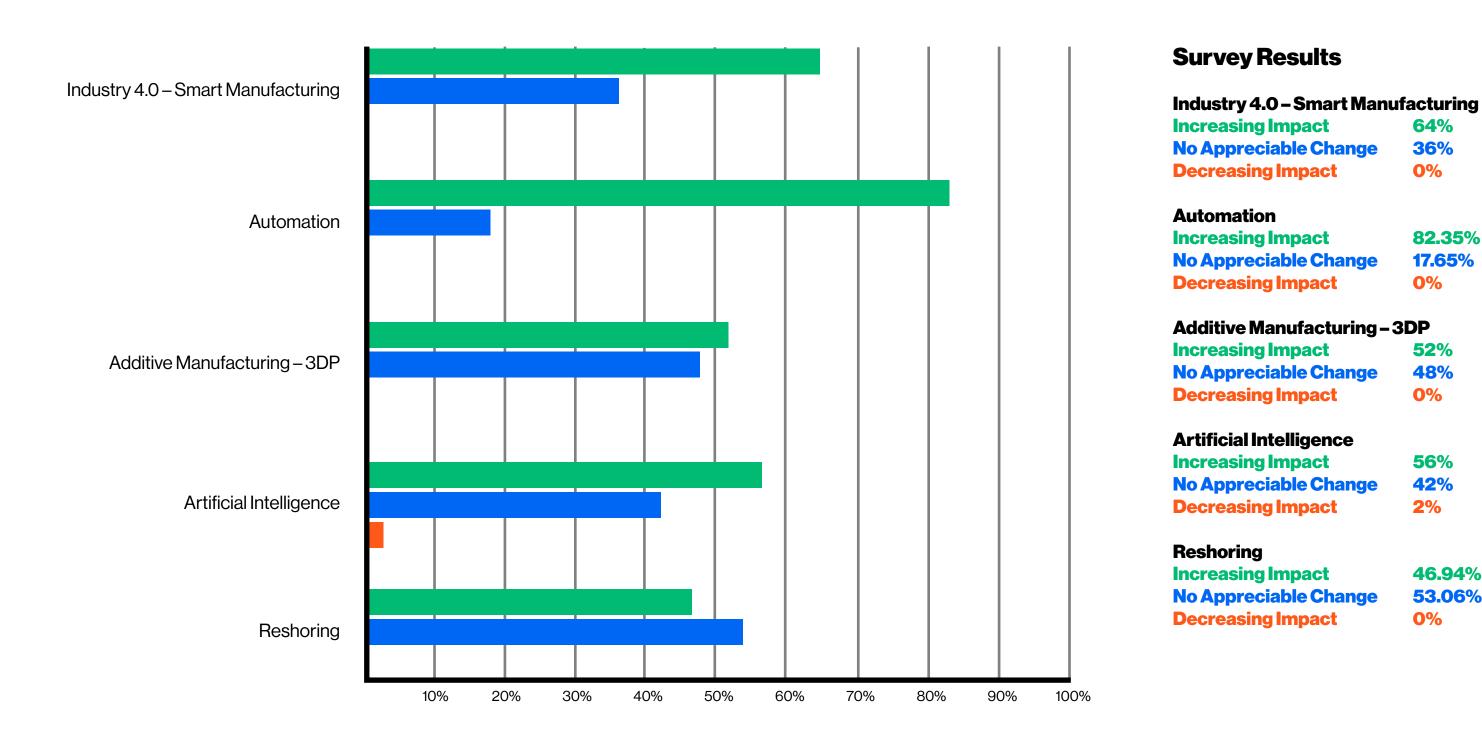


Survey Results

Yes 41.18%

No 58.82%

For each of the following topics, how would you project their impact on the foundry industry in the next 3 years?



64% 36%

0%

82,35%

17.65%

0%

52%

48%

56%

42%

46.94%

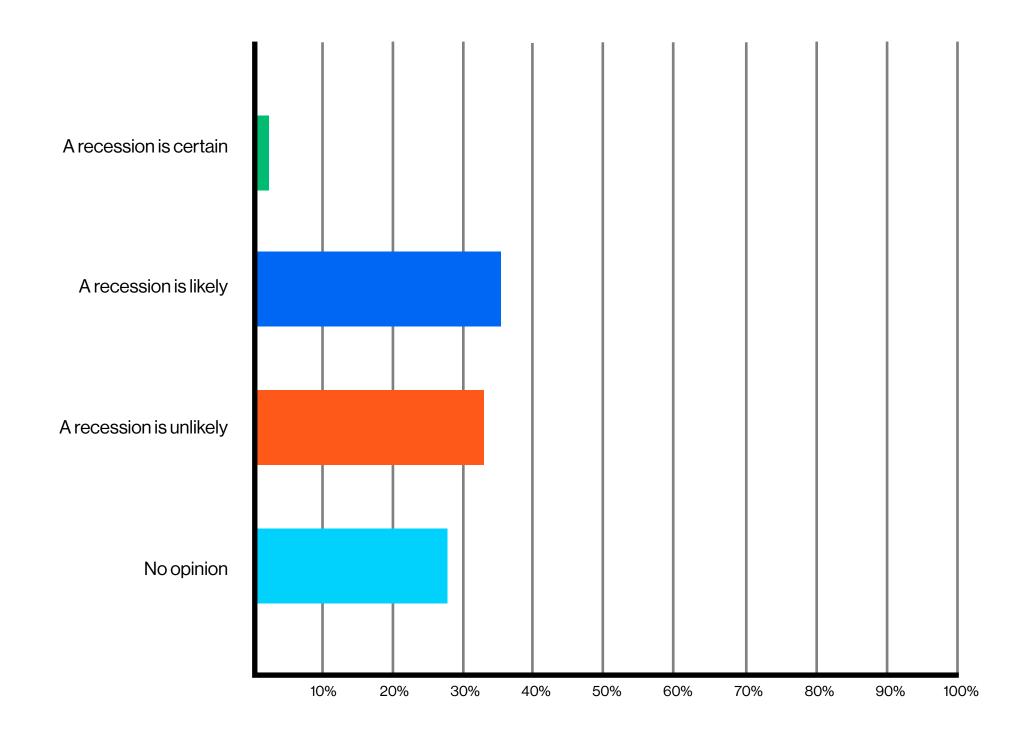
53.06%

2%

0%

0%

Which best describes your view of a recession in 2026?



Survey Results

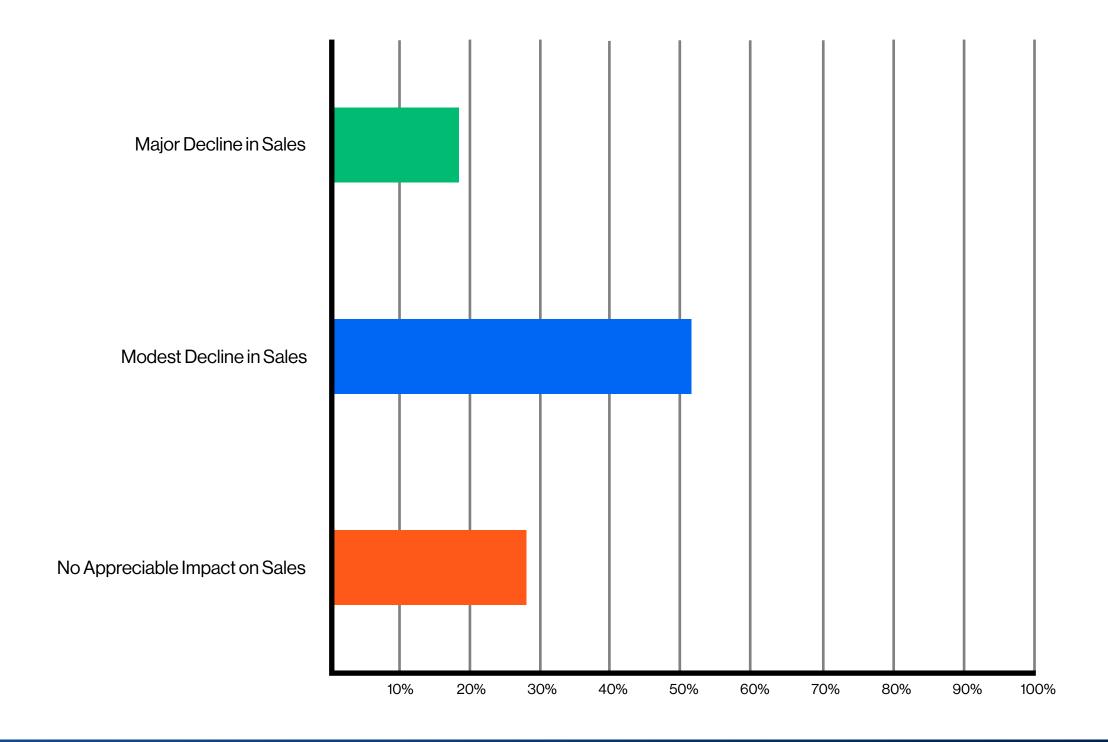
A recession is certain 1.96%

A recession is likely 35.29%

A recession is unlikely 33.33%

No opinion 29.41%

If the U.S. economy enters a recession in 2026, what impact do you expect on your foundry?



Survey Results

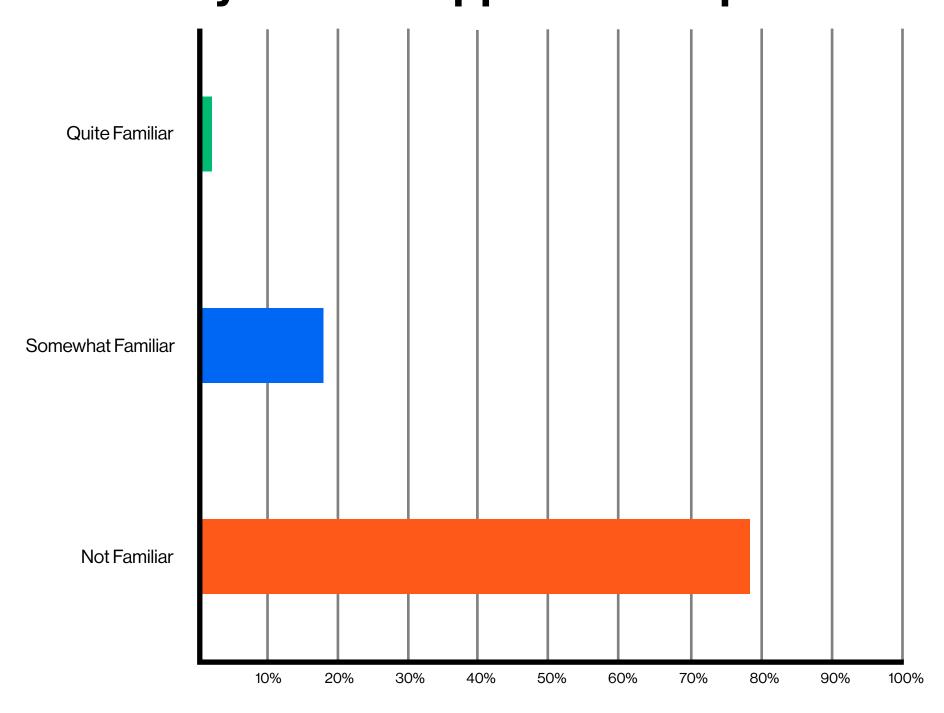
Major Decline in Sales 19.61%

Modest Decline in Sales 52.94%

No Appreciable Impact on Sales

on Sales 27.45%

SupplierMarketplace.net is a website established by AFS in 2021 to help foundries source products, technologies and services. How familiar are you with SupplierMarketplace.net?



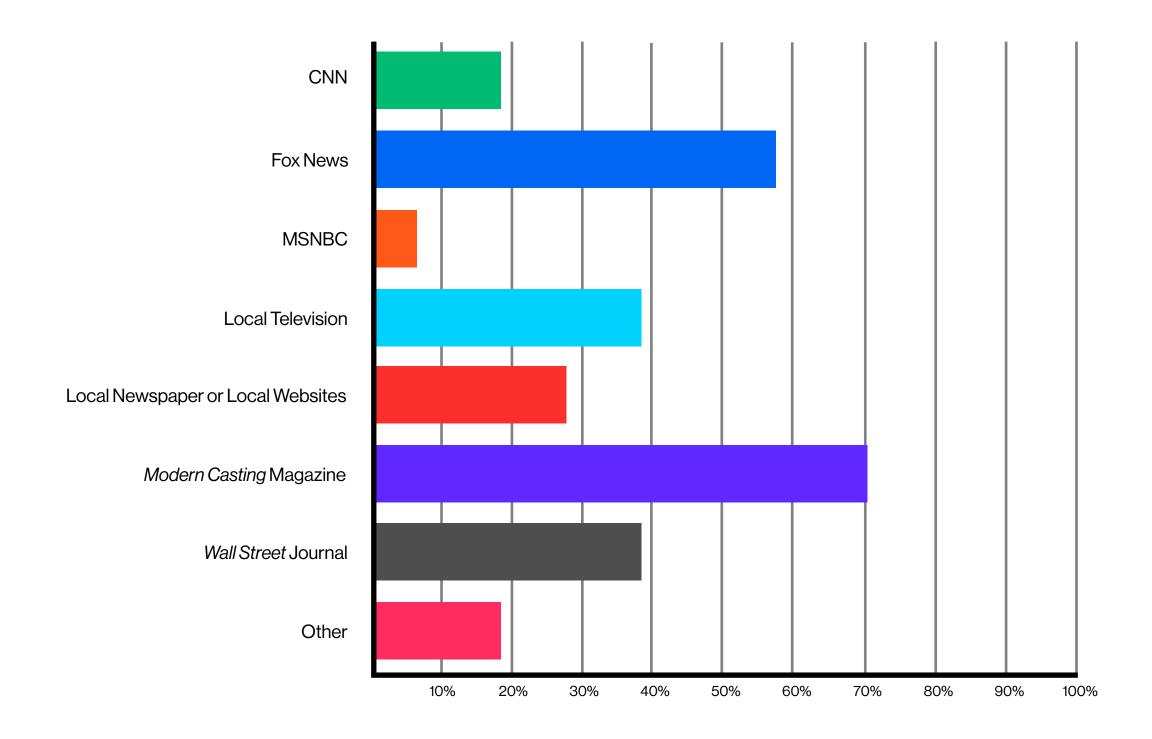
Survey Results

Quite Familiar 1.96%

Somewhat Familiar 19.61%

Not Familiar 78.43%

Which of the following news sources do you glean information from on a regular basis?



Survey Results

CNN 19.61%

Fox News 58.82%

MSNBC 5.88%

Local Television 39.22%

Local Newspaper

or Local Websites 27.45%

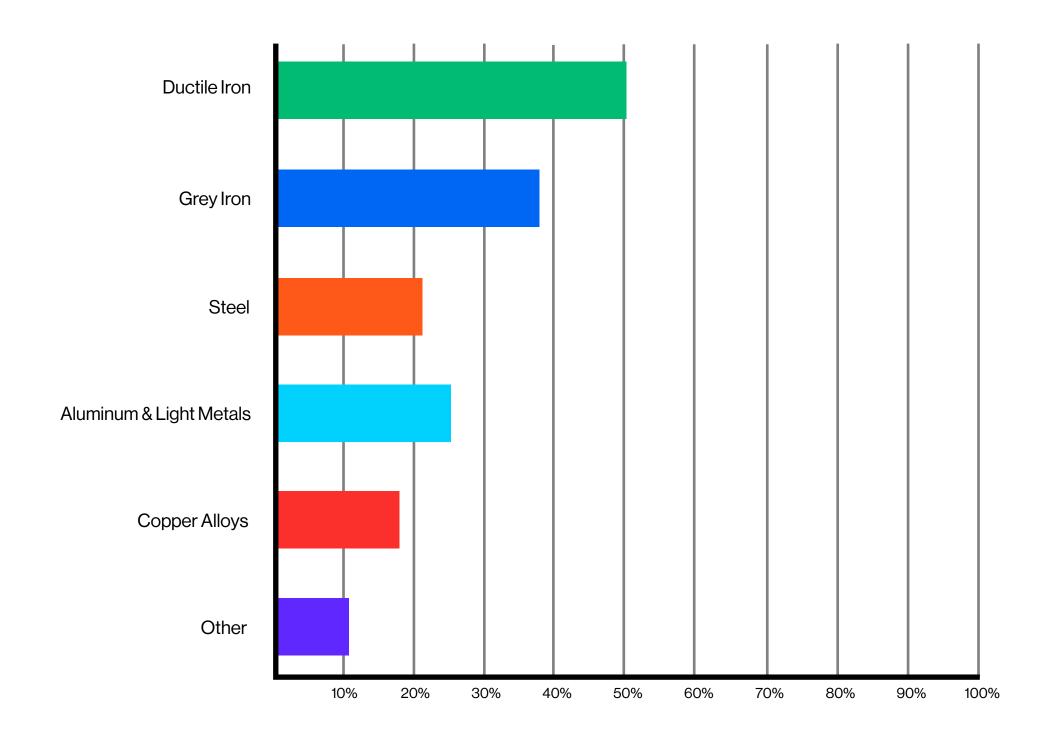
Modern Casting

Magazine 70.59%

Wall Street Journal 37.25%

Other 17.65%

What is the primary metal poured at your foundry?



Survey Results

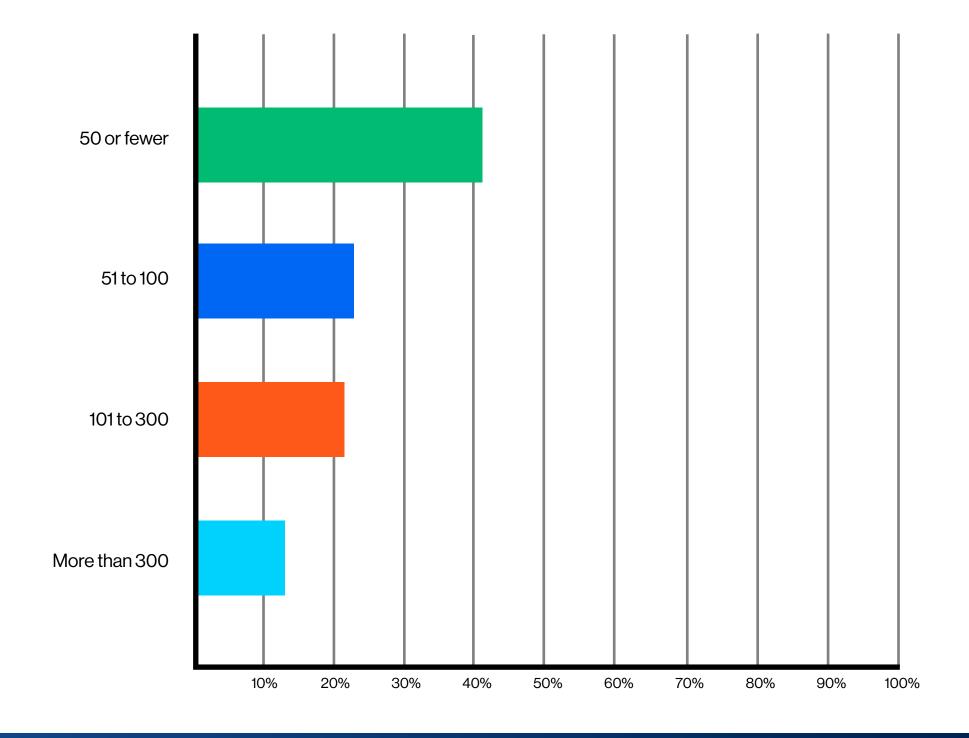
Ductile Iron	50.98%
Grey Iron	39.22%

Steel	21.57 %

Alumnum &	
Light Metals	25.49 %

Other 11.76%

How many full-time employees work at your location?



Survey Results

50 or fewer 41.18%

51 to 100 23.53%

101 to 300 21.57%

More than 300 13.73%