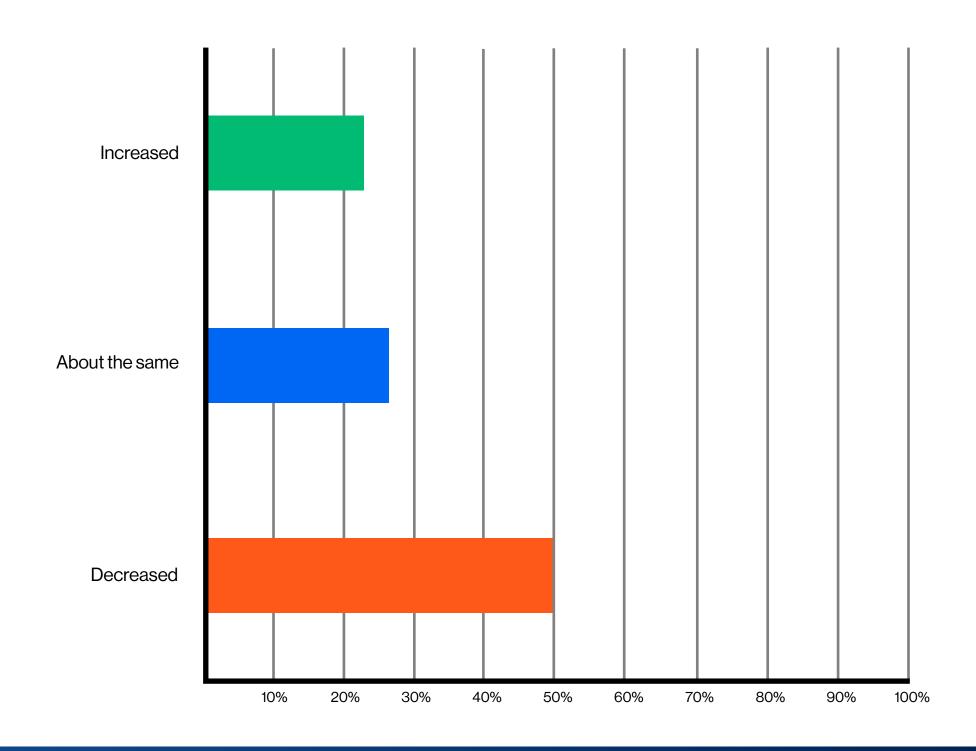
# How have your company's sales trended over the last 90 days?



### **Survey Results**

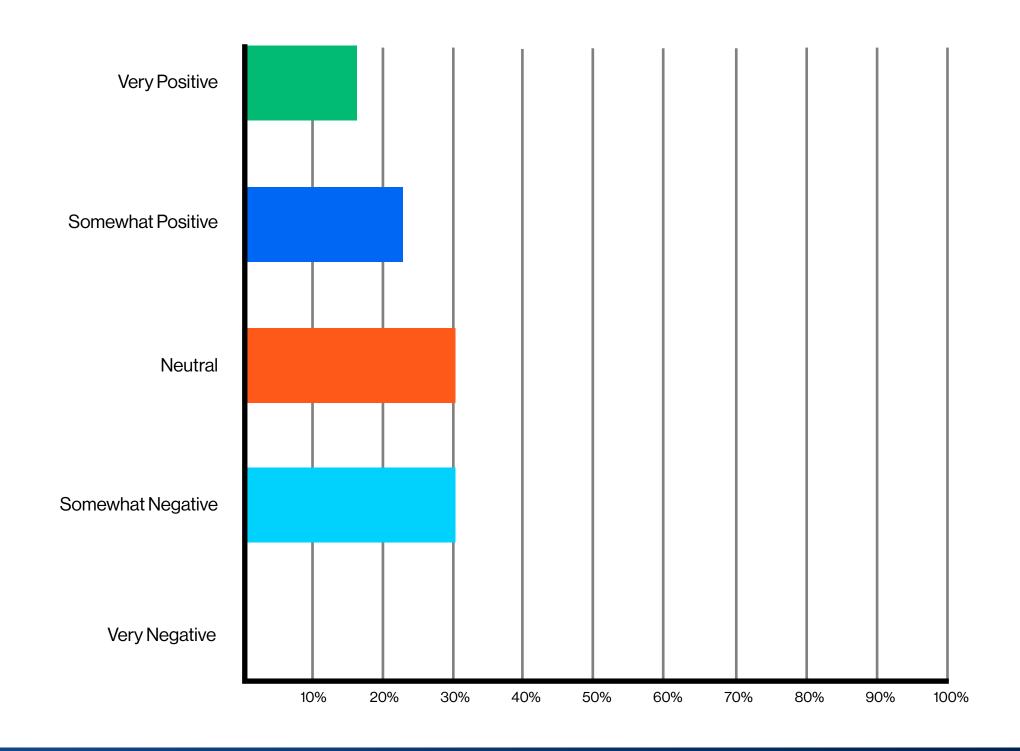
**Increased 23.68%** 

**About** 

the same **26.32**%

**Decreased** 50%

# What is your business outlook for the next 12 months?



### **Survey Results**

**Very Positive** 16.28%

**Somewhat** 

**Positive 23.26%** 

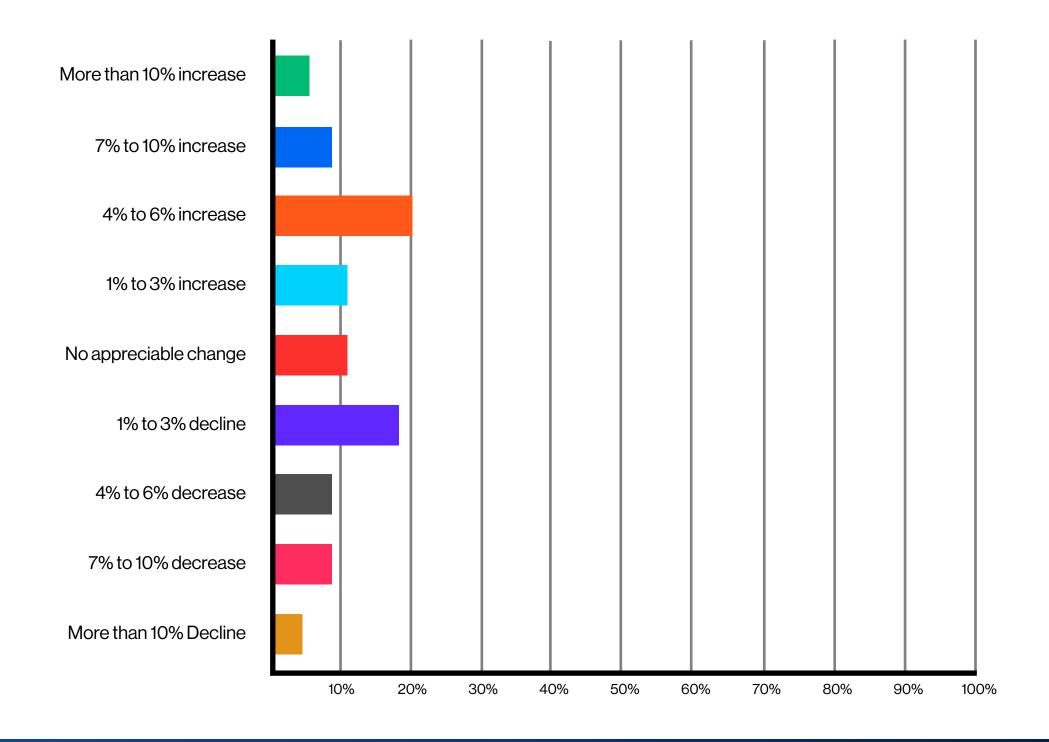
Neutral 30.23%

**Somewhat** 

Negative 30.23%

**Very Negative 0%** 

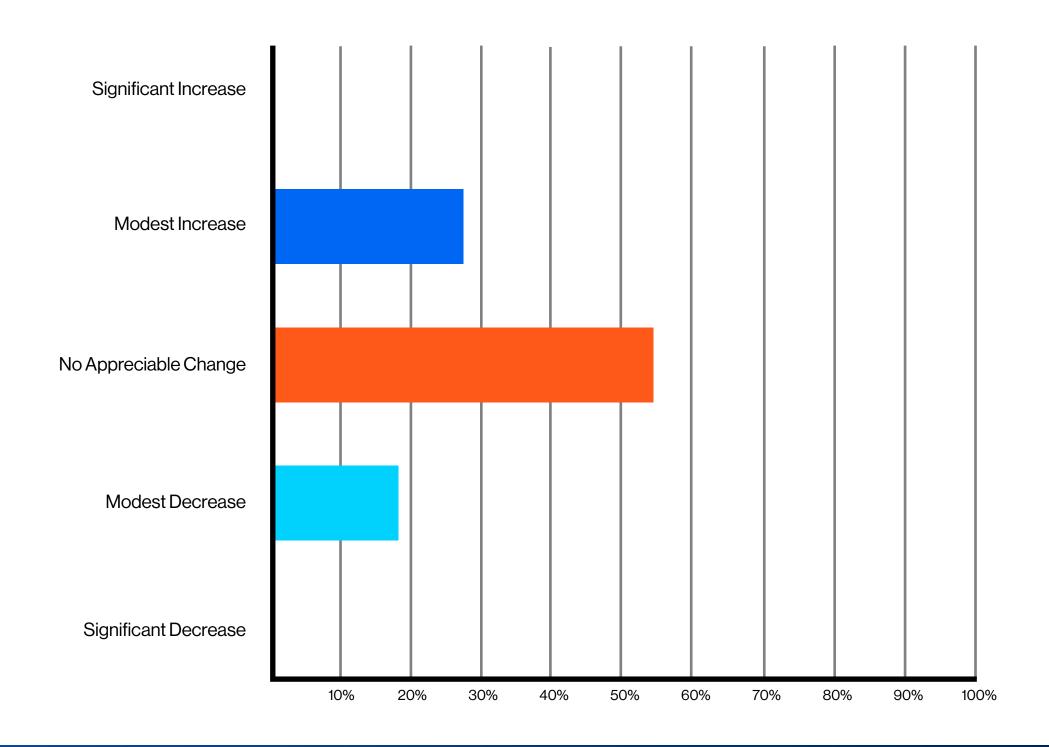
# What are your foundry's sales projections for the next 12 months?



### **Survey Results**

More than 10% increase	6.82%
7% to 10% increase	9.09%
4% to 6% increase	20.45%
1% to 3% increase	11.36%
No appreciable change	11.36%
1% to 3% decline	18.18%
4% to 6% decline	9.09%
<b>7% to 10% decline</b>	9.09%
More than 10% decline	4.55%

# How do you expect the number of full-time employees in your facility to change over the next 12 months?



#### **Survey Results**

Significant Increase 0%

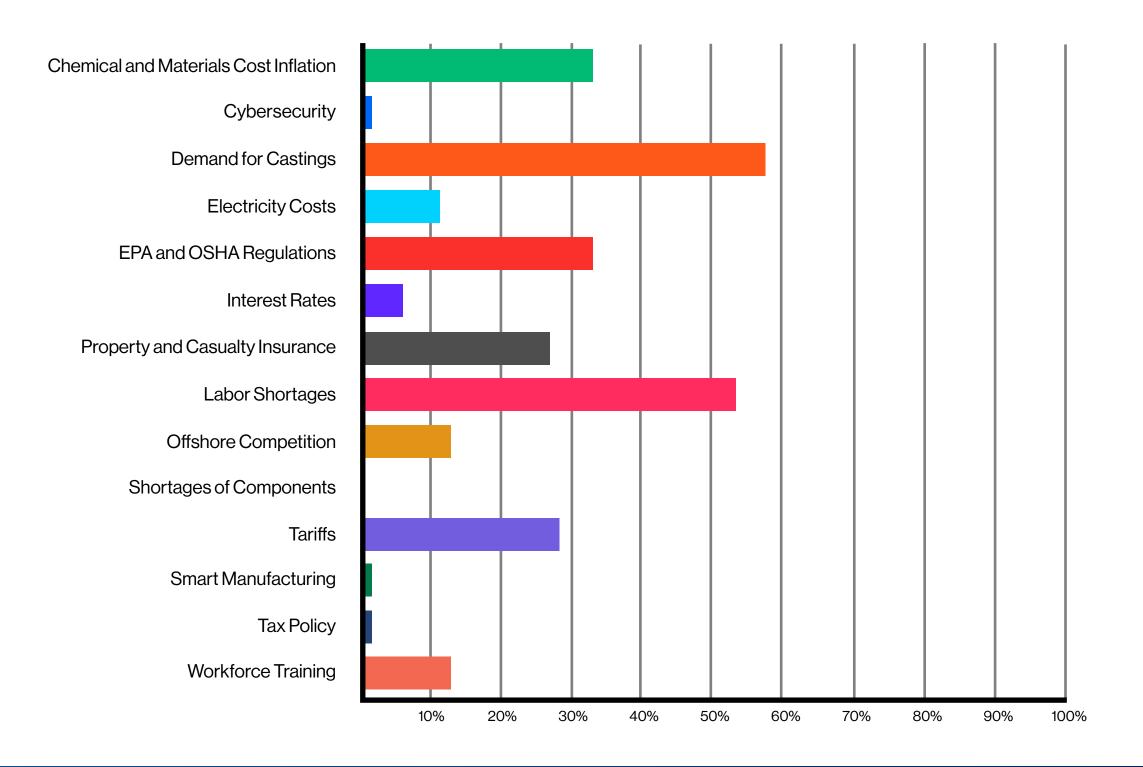
Modest Increase 27.27%

No Appreciable Change 54.55%

Modest Decrease 18.18%

Significant Decrease 0%

# Which of these issues are the top 3 concerns or priorities for yourcompany at this time?



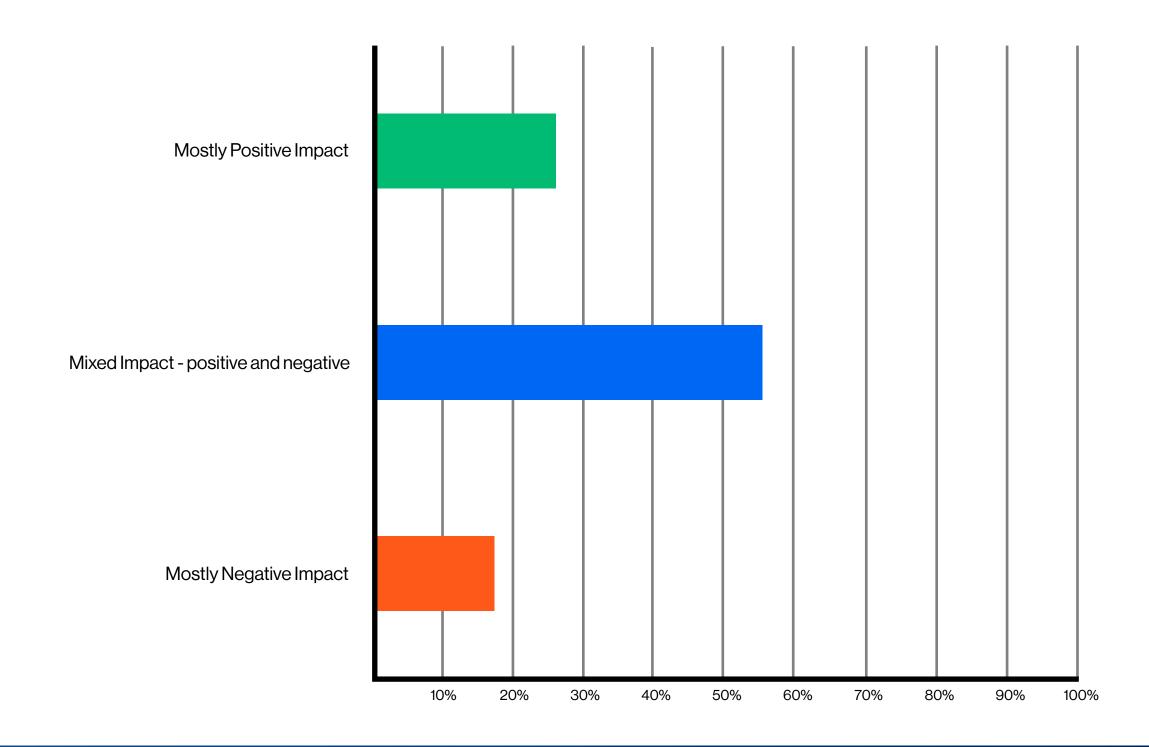
#### **Survey Results**

**Workforce Training** 

Chemical and	
Materials Cost Inflation	33.33%
Cybersecurity	2.22%
<b>Demand for Castings</b>	<b>57.78</b> %
Electricity Costs	11.11%
EPA and OSHA Regulations	33.33%
Interest Rates	6.67%
Property and	
Casualty Insurance	26.67%
Labor Shortages	<b>53.33</b> %
Offshore Competition	13.33
Shortages of Components	0%
Tariffs	28.89%
Smart Manufacturing	2.22%
Tax Policy	2.22%

13.33%

# On balance, what overall impact do you believe the Trump Administration's tariff policies will have on your foundry?



#### **Survey Results**

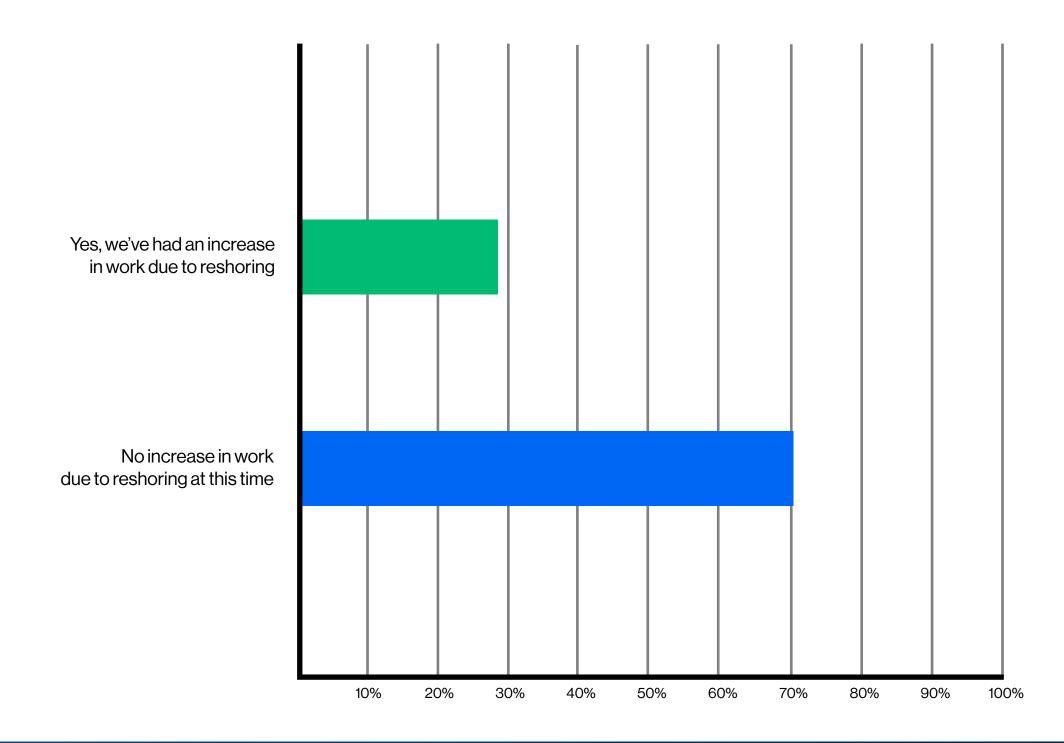
**Mostly Positive Impact** 26.67%

**Mixed Impact -**

positive and negative 55.56%

**Mostly Negative Impact** 17.78%

## Have you noticed an increase in work from reshoring due to the recent tariffs?



#### **Survey Results**

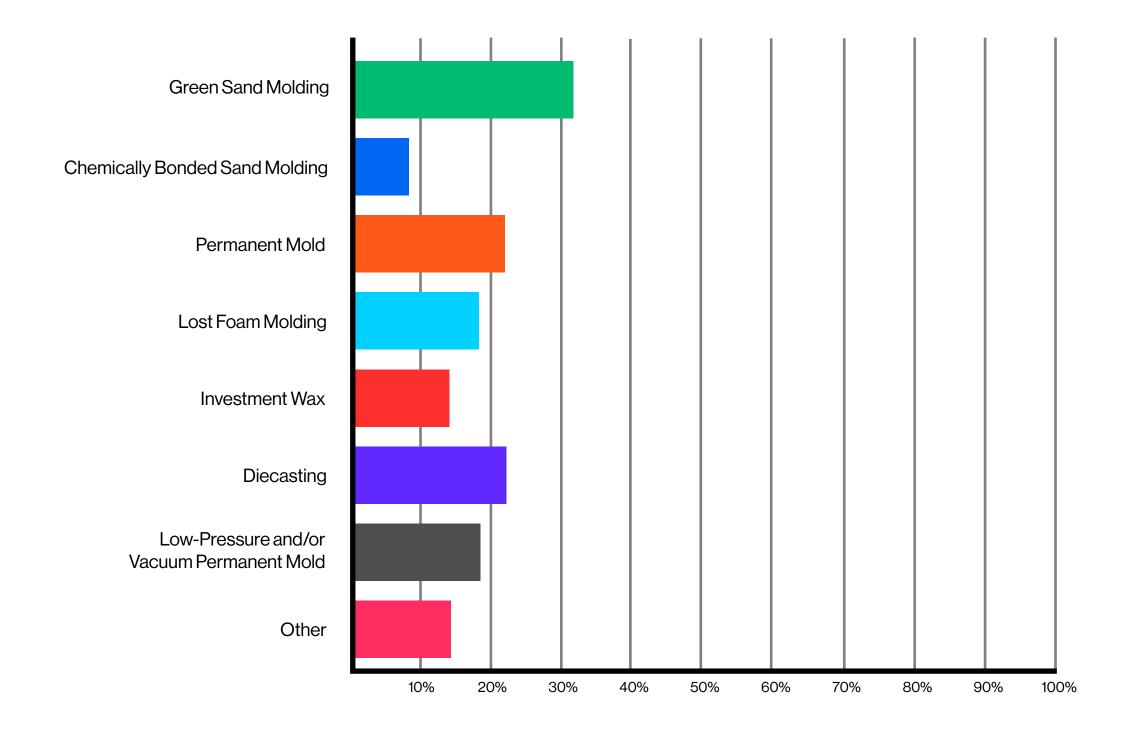
Yes, we've had an increase in work due to reshoring

29.55%

No increase in work due to reshoring at this time

**70.45%** 

## What molding processes does your foundry use?



### **Survey Results**

**Green Sand Molding** 73.33%

**Chemically Bonded** 

Sand Molding 51.11%

Permanent Mold 15.56%

**Lost Foam Molding** 2.22%

**Investment Wax** 8.89%

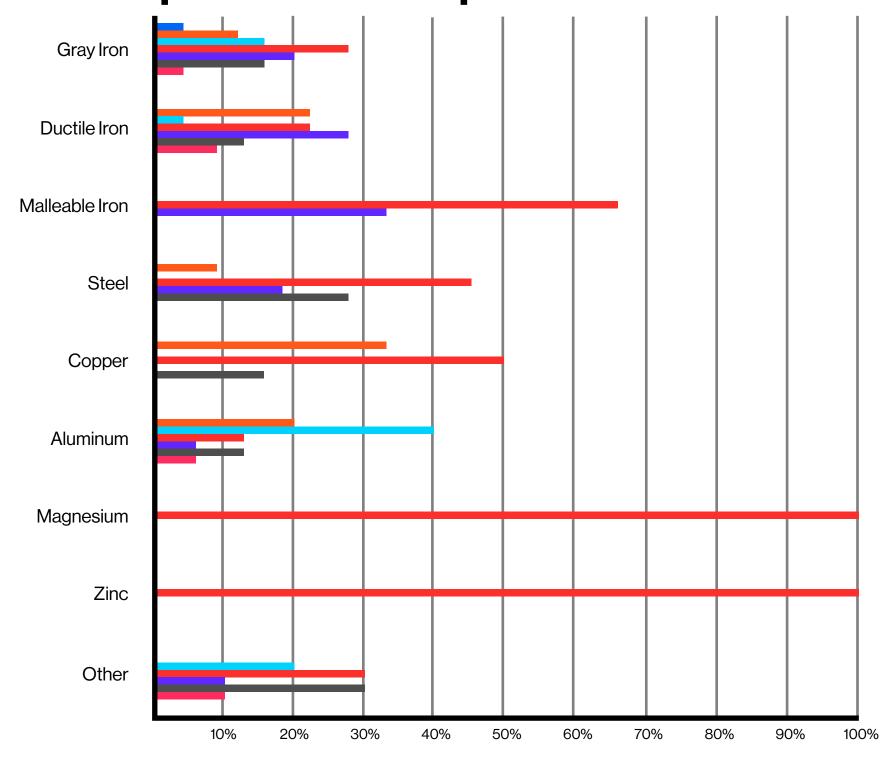
**Diecasting** 4.44%

Low-Pressure and/or

**Vacuum Permanent Mold** 8.89%

**Other** 8.89%

For each of the metals that you cast in 2024, please select how 2024 production compared to 2023 production.



#### **Survey Results**

**Increased by 50% or more** 

**Increased by 25% to 49%** 

Increased 10% to 24%

**Increased by less than 10%** 

No change

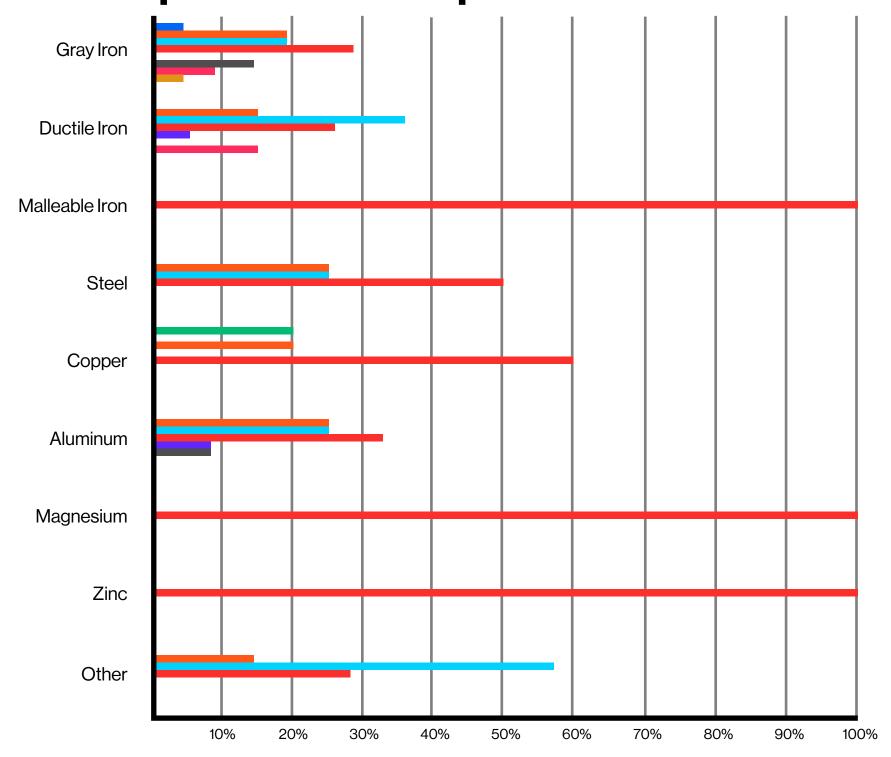
**Decreased by less than 10%** 

Decreased 10% to 24%

**Decreased by 25% to 49%** 

**Decreased by 50% or more** 

For each of the metals that you cast in 2023, please select how 2023 production compared to 2022 production.



#### **Survey Results**

**Increased by 50% or more** 

**Increased by 25% to 49%** 

Increased 10% to 24%

**Increased by less than 10%** 

No change

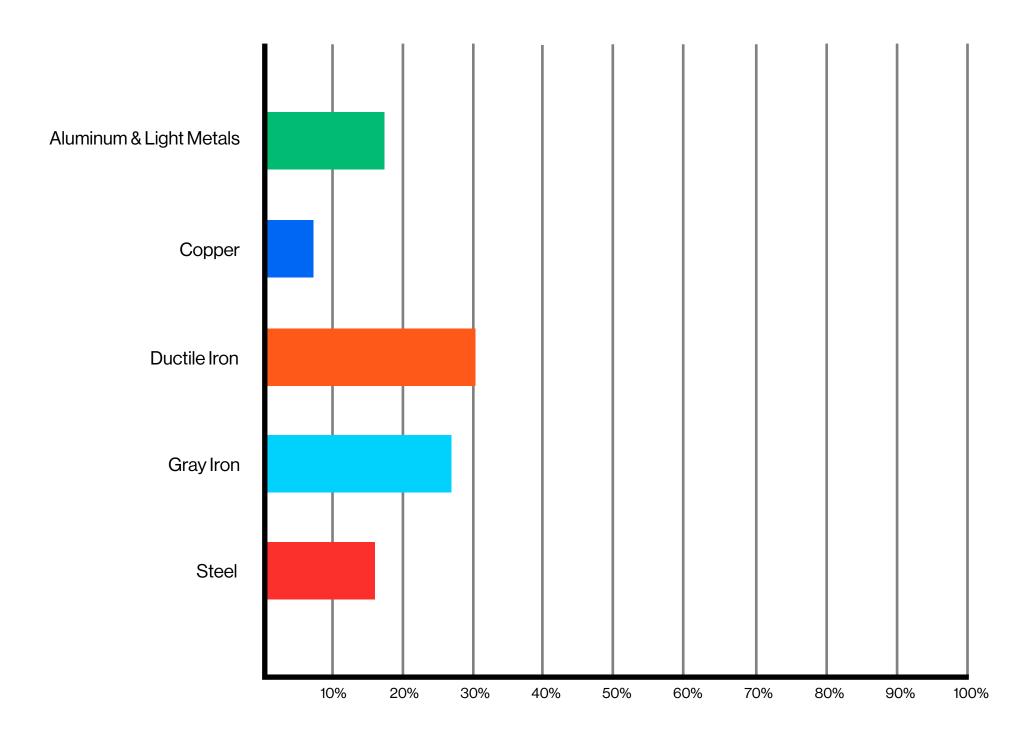
**Decreased by less than 10%** 

Decreased 10% to 24%

Decreased by 25% to 49%

**Decreased by 50% or more** 

## What is the primary metal poured at your foundry?



### **Survey Results**

Aluminum &

**Light Metals** 18.60%

**Copper 6.98**%

Ductile Iron 30.23%

**Gray Iron 27.91**%

**Steel 16.28%**