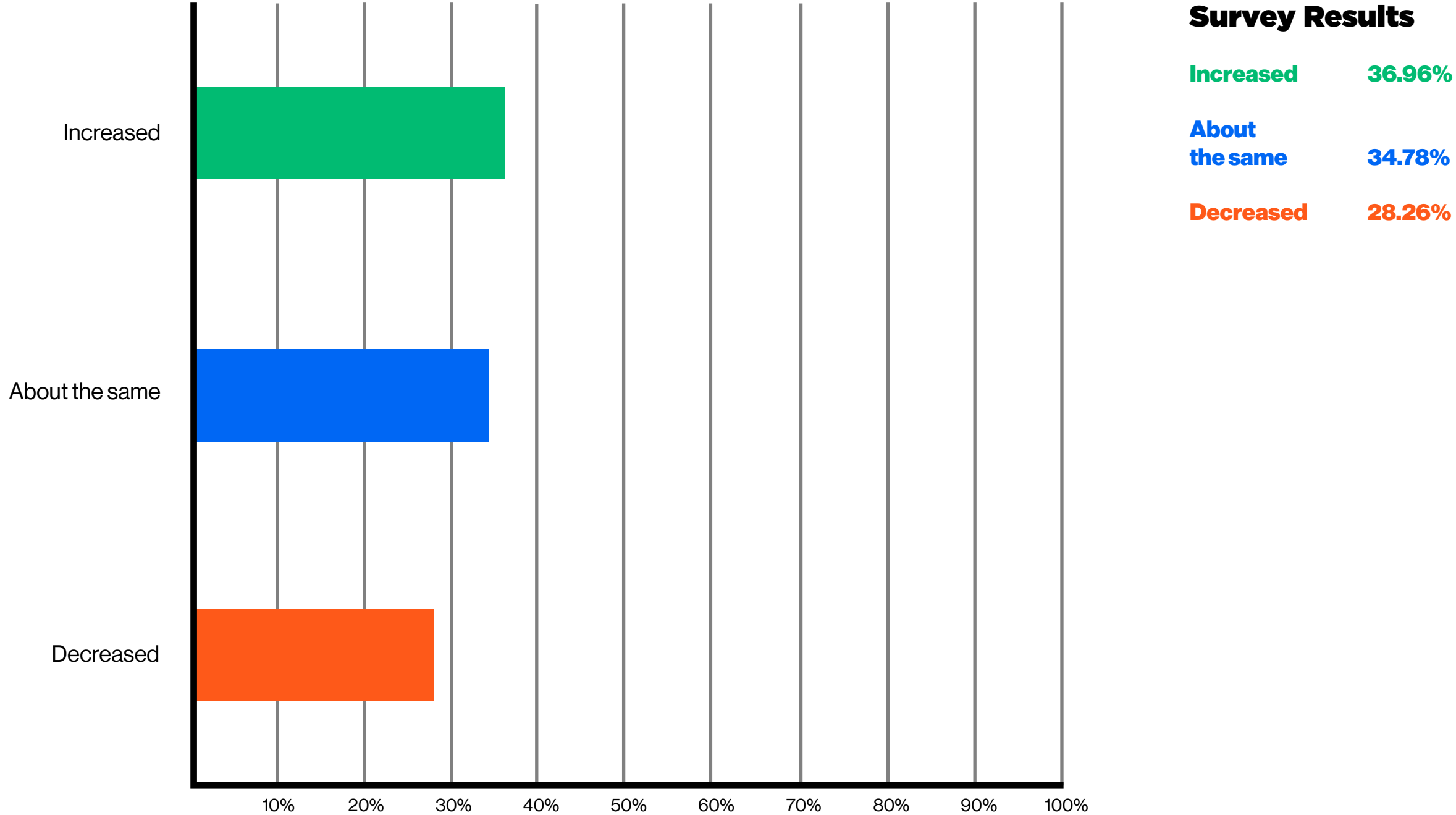
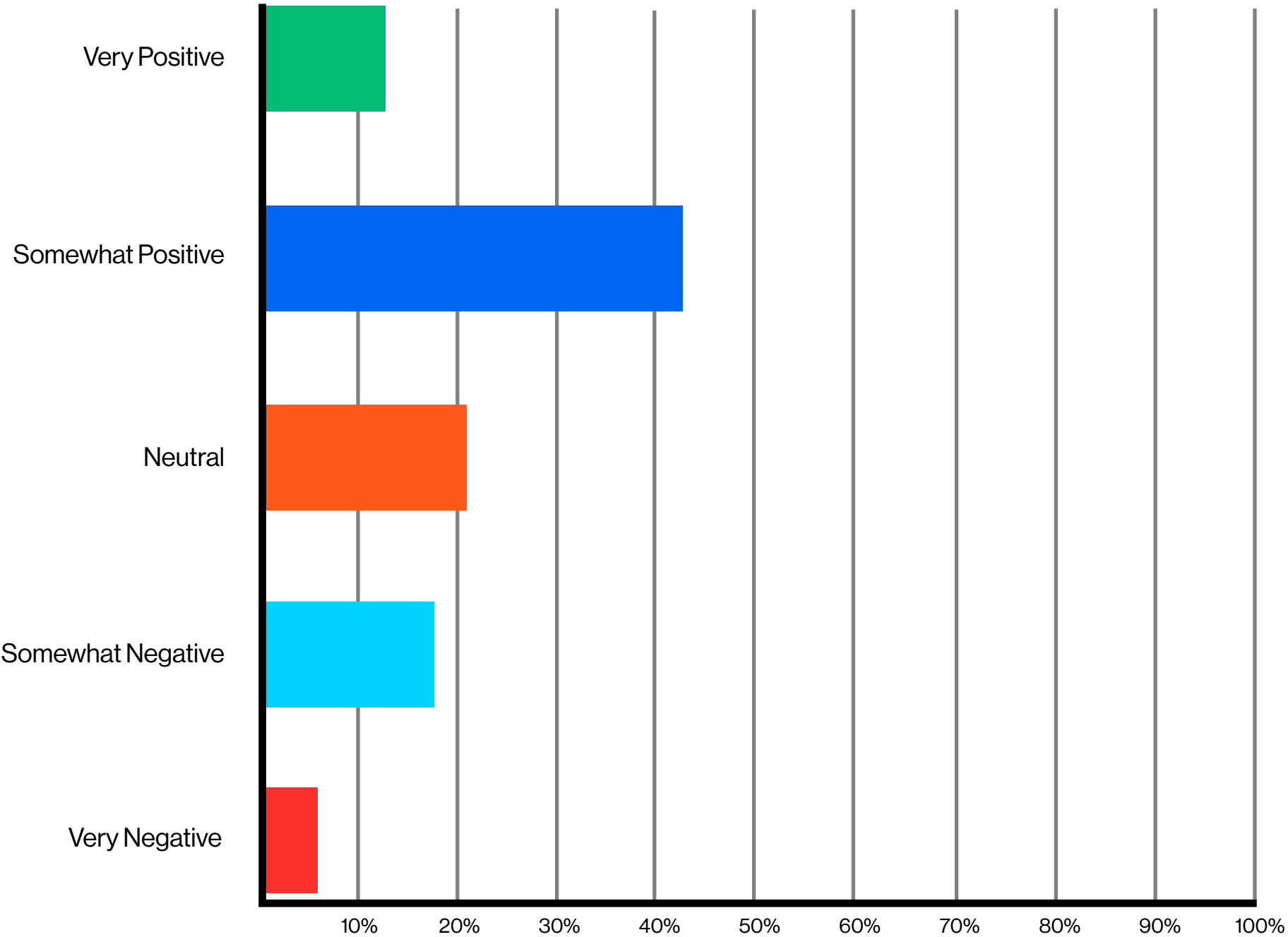


# How have your company's sales trended over the last 90 days?



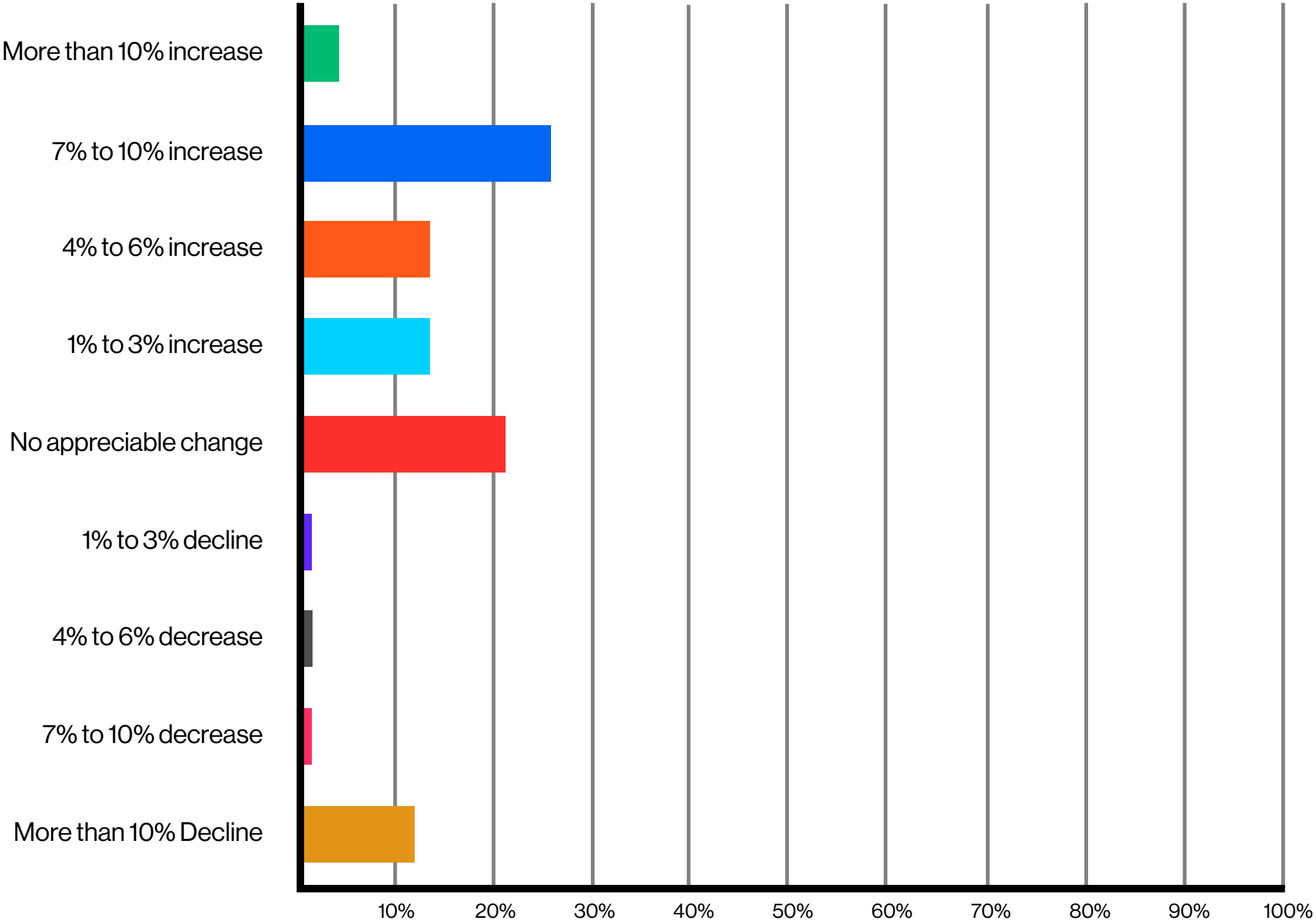
# What is your business outlook for the next 12 months?



### Survey Results

- Very Positive** 12.77%
- Somewhat Positive** 42.55%
- Neutral** 21.28%
- Somewhat Negative** 17.02%
- Very Negative** 6.38%

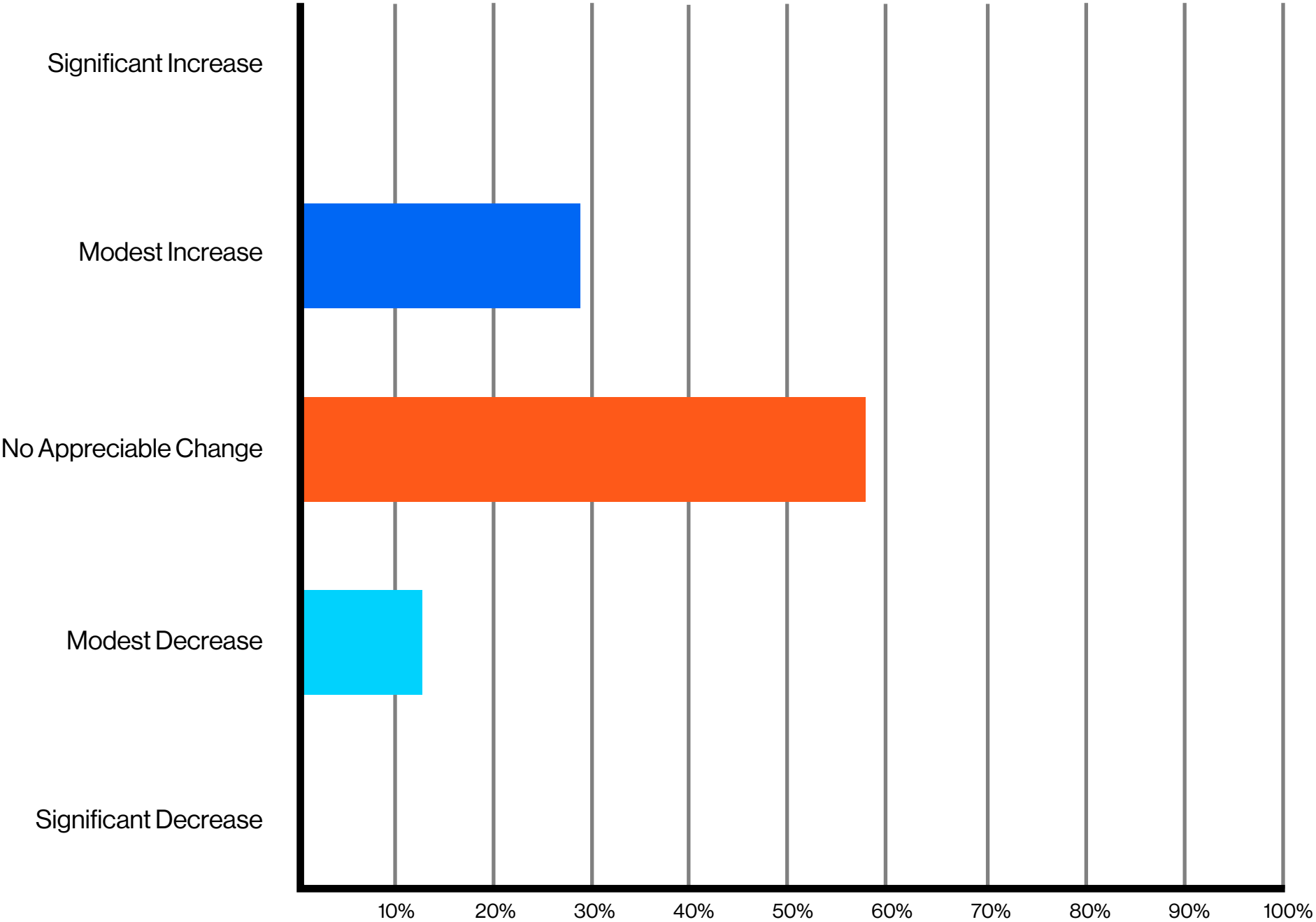
# What are your foundry's sales projections for the next 12 months?



## Survey Results

<b>More than 10% increase</b>	<b>4.26%</b>
<b>7% to 10% increase</b>	<b>25.53%</b>
<b>4% to 6% increase</b>	<b>14.89%</b>
<b>1% to 3% increase</b>	<b>14.89%</b>
<b>No appreciable change</b>	<b>21.28%</b>
<b>1% to 3% decline</b>	<b>2.13%</b>
<b>4% to 6% decline</b>	<b>2.13%</b>
<b>7% to 10% decline</b>	<b>2.13%</b>
<b>More than 10% decline</b>	<b>12.77%</b>

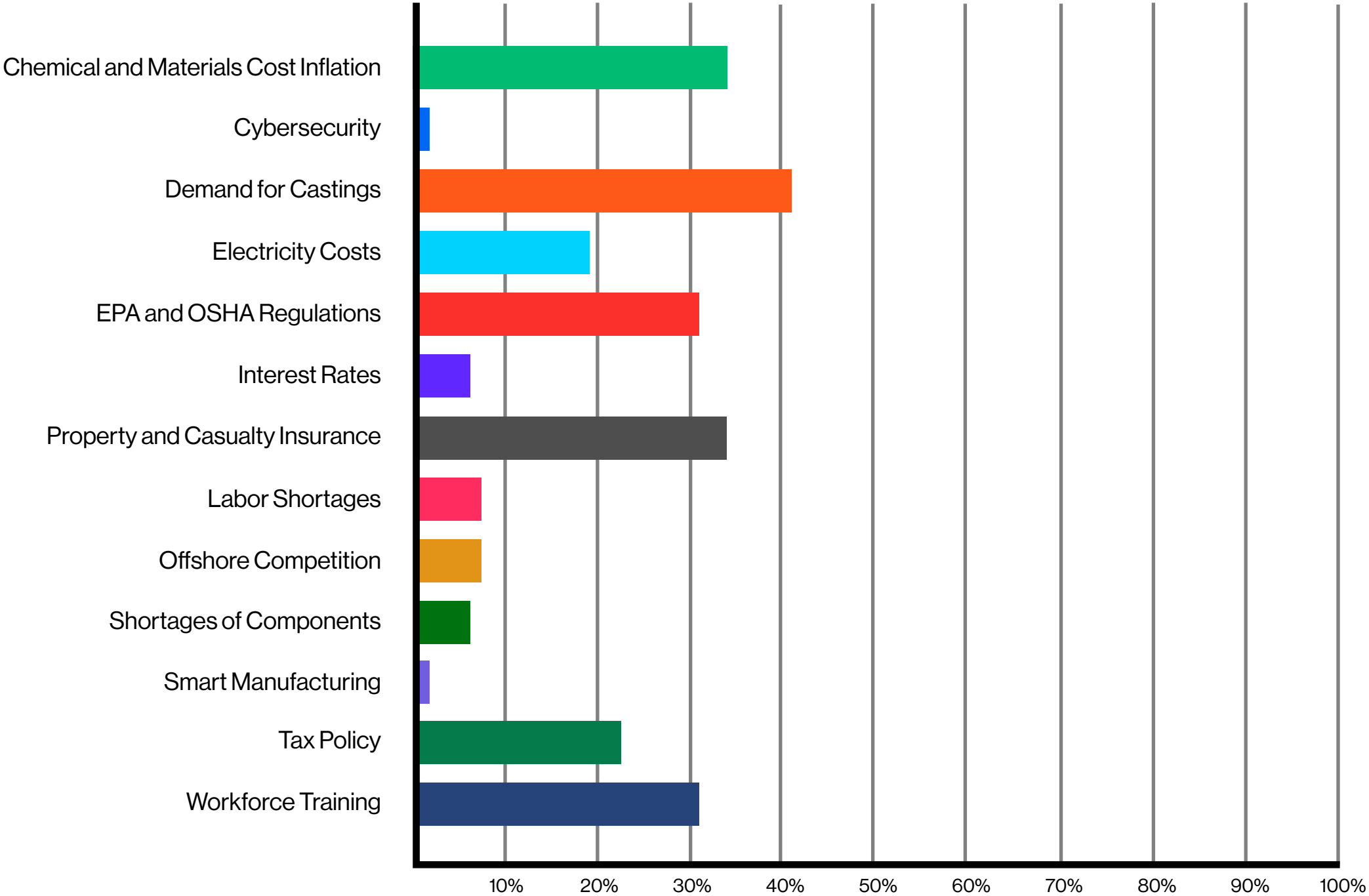
# How do you expect the number of full-time employees in your facility to change over the next 12 months?



### Survey Results

Significant Increase	0%
Modest Increase	29.79%
No Appreciable Change	57.45%
Modest Decrease	12.77%
Significant Decrease	0%

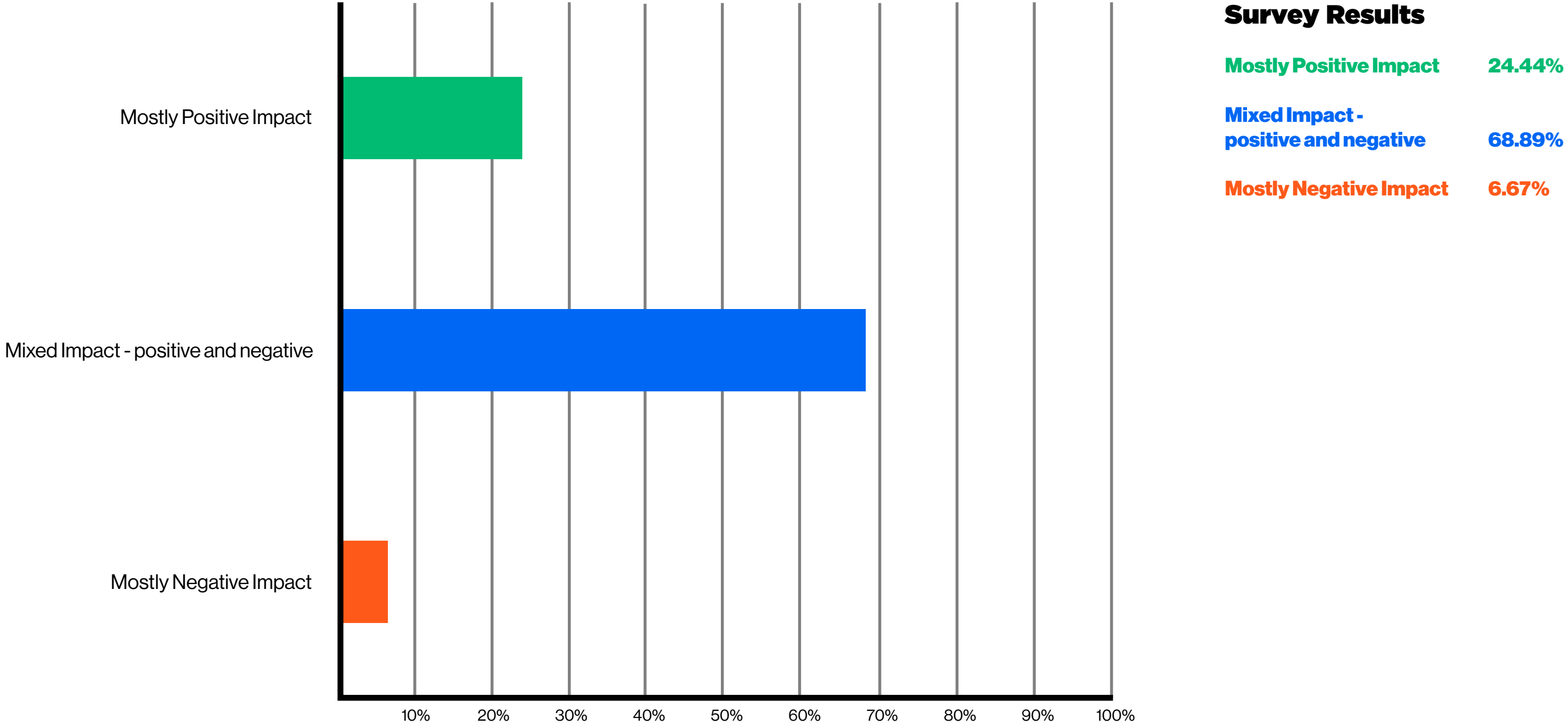
# Which of these issues are the top 3 concerns or priorities for your company at this time?



## Survey Results

<b>Chemical and Materials Cost Inflation</b>	<b>34.04%</b>
<b>Cybersecurity</b>	<b>2.13%</b>
<b>Demand for Castings</b>	<b>42.55%</b>
<b>Electricity Costs</b>	<b>19.15%</b>
<b>EPA and OSHA Regulations</b>	<b>31.91%</b>
<b>Interest Rates</b>	<b>6.38%</b>
<b>Property and Casualty Insurance</b>	<b>34.04%</b>
<b>Labor Shortages</b>	<b>7.14%</b>
<b>Offshore Competition</b>	<b>7.14%</b>
<b>Shortages of Components</b>	<b>6.38%</b>
<b>Smart Manufacturing</b>	<b>2.13%</b>
<b>Tax Policy</b>	<b>23.40%</b>
<b>Workforce Training</b>	<b>31.91%</b>

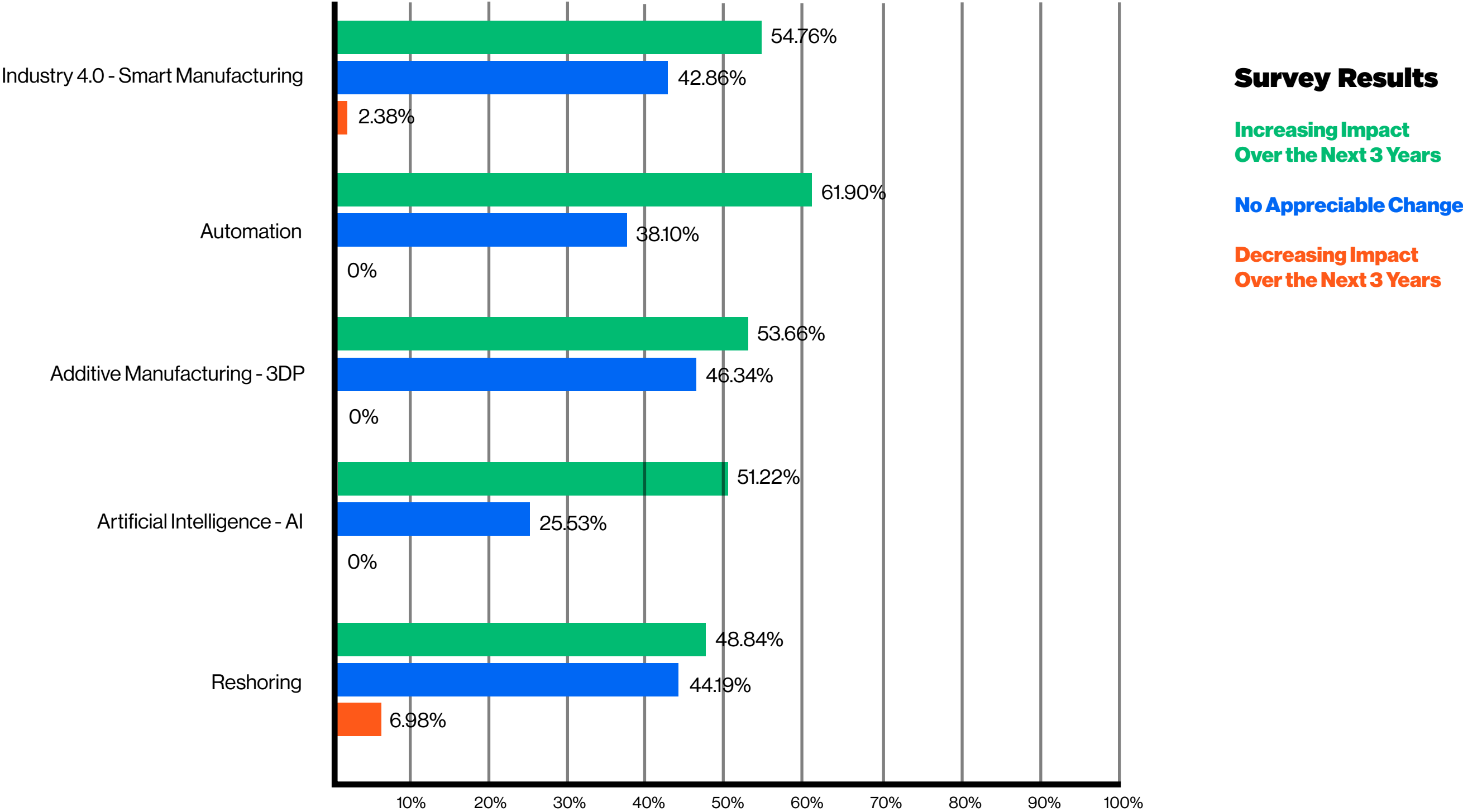
# On balance, what overall impact do you believe the Trump Administration's tariff policies will have on your foundry?



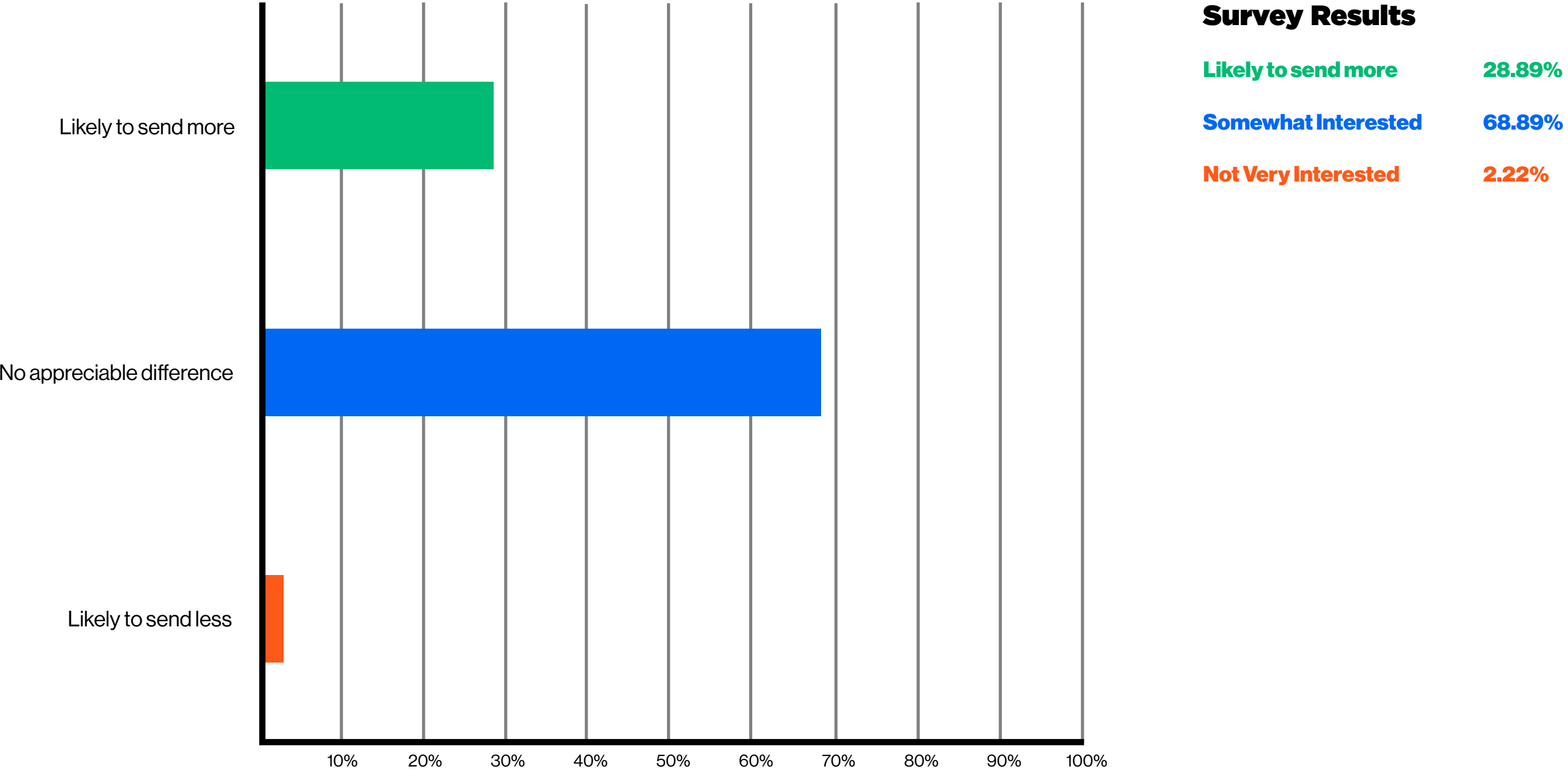
### Survey Results

- Mostly Positive Impact 24.44%
- Mixed Impact - positive and negative 68.89%
- Mostly Negative Impact 6.67%

# For each of the following topics, how would you project their impact on the foundry industry over the next 3 years?

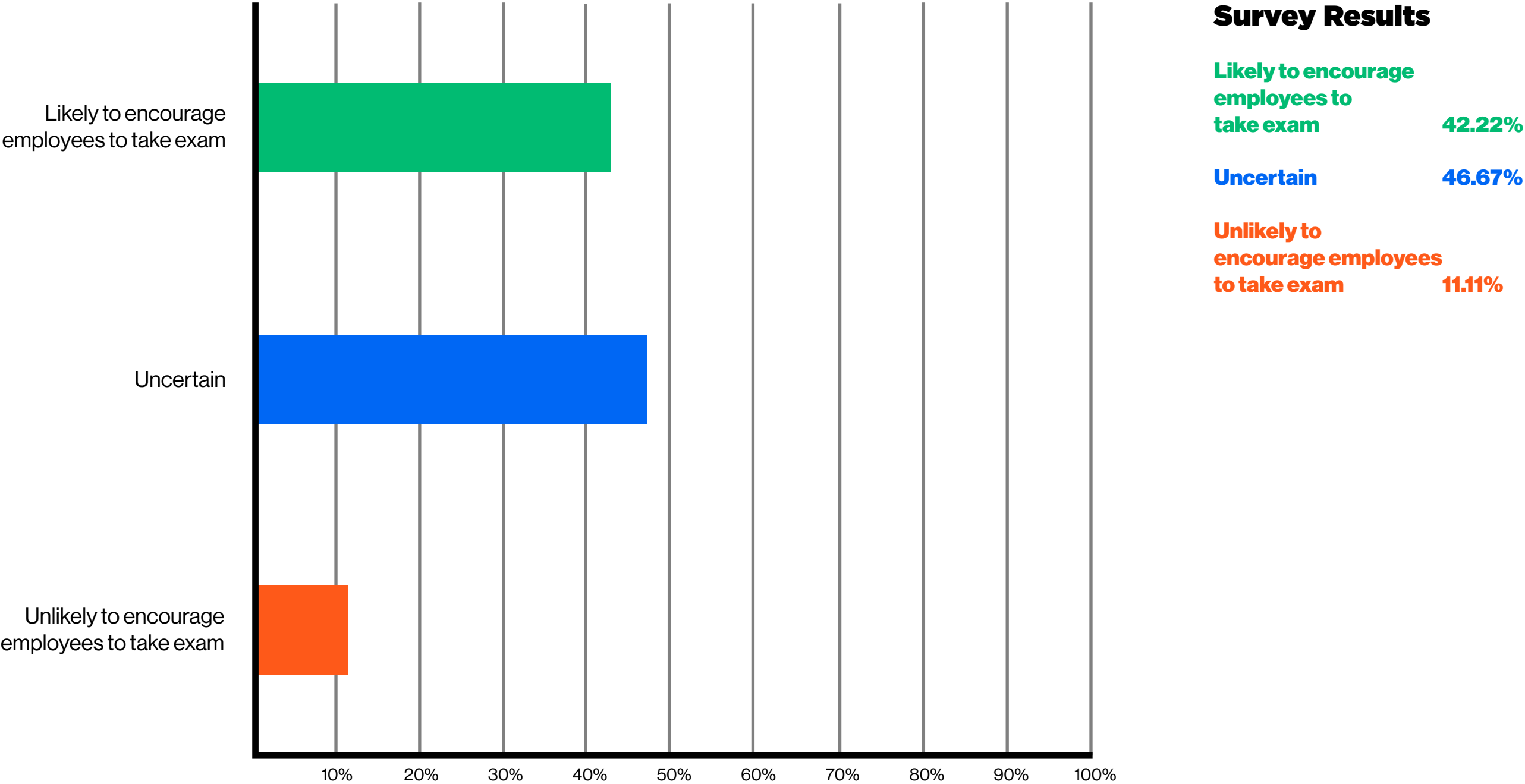


# If AFS were to present sequences or pathways of several related courses for the metals and/or processes used at your company, how likely would your company be to send more employees to the AFS Institute for training?

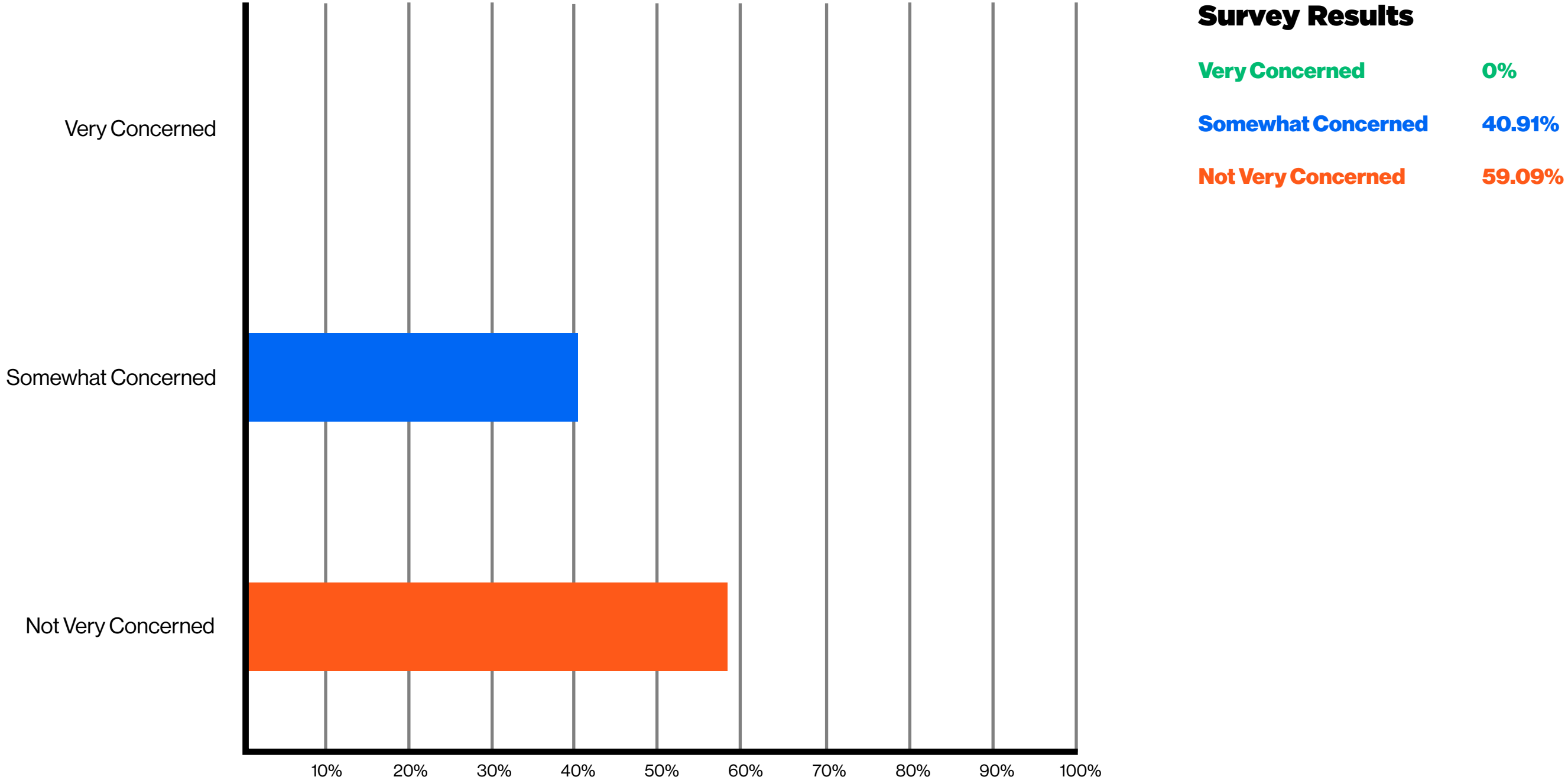




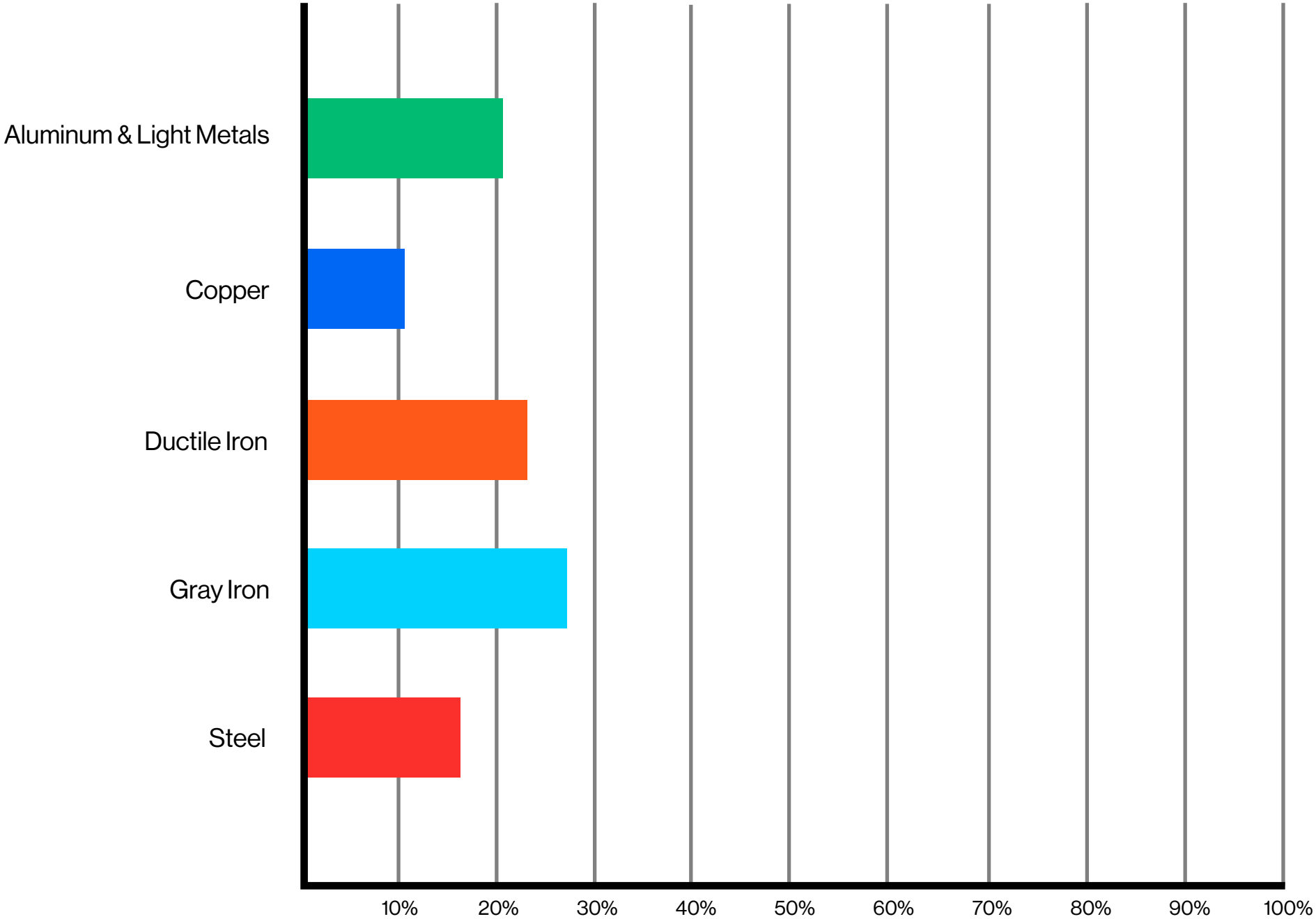
# If AFS were to offer an optional exam to persons who complete a sequence or pathway of related courses, with employees who pass the exam receiving a certificate, how likely would your company be to encourage employees to take the exam at company cost?



# As an employer, if your employees were to complete a sequence of AFS Institute courses and pass an exam to receive a certificate at company expense, how concerned would your company be about losing those employees to other companies?



# What is the primary metal poured at your foundry?



## Survey Results

<b>Aluminum &amp; Light Metals</b>	<b>20.93%</b>
<b>Copper</b>	<b>11.63%</b>
<b>Ductile Iron</b>	<b>23.26%</b>
<b>Gray Iron</b>	<b>27.91%</b>
<b>Steel</b>	<b>16.28%</b>