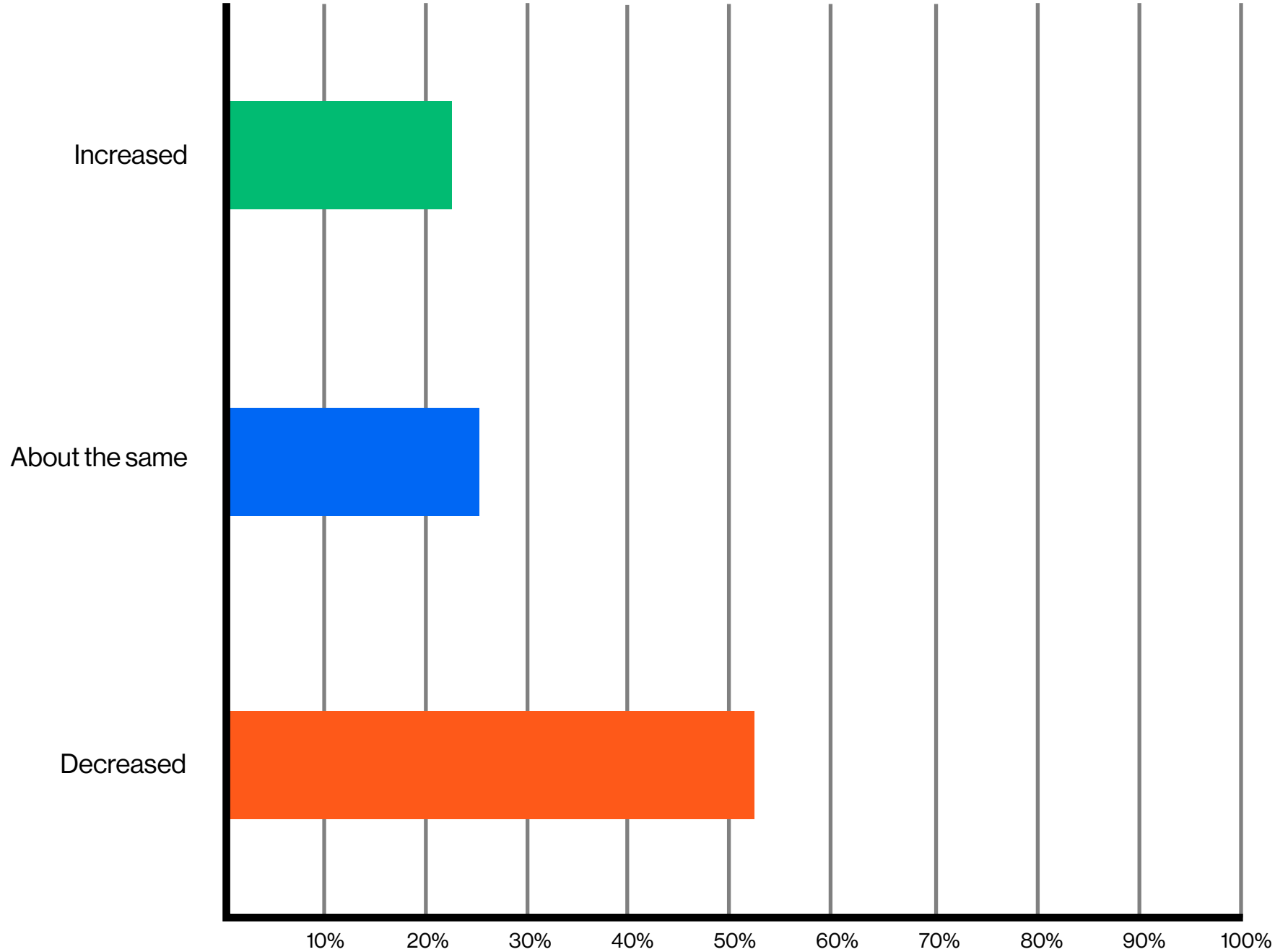


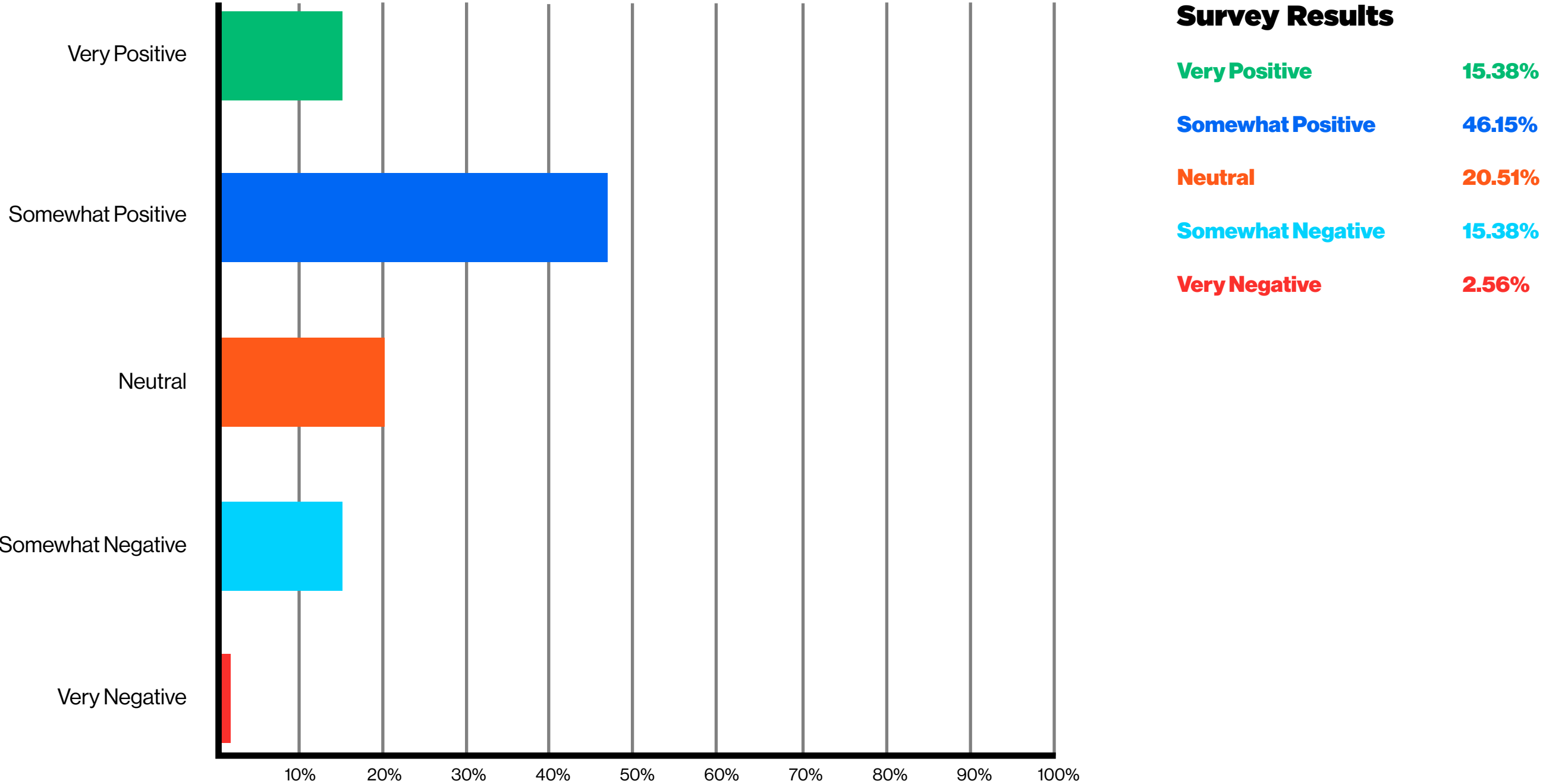
# How have your company's sales trended over the last 90 days?



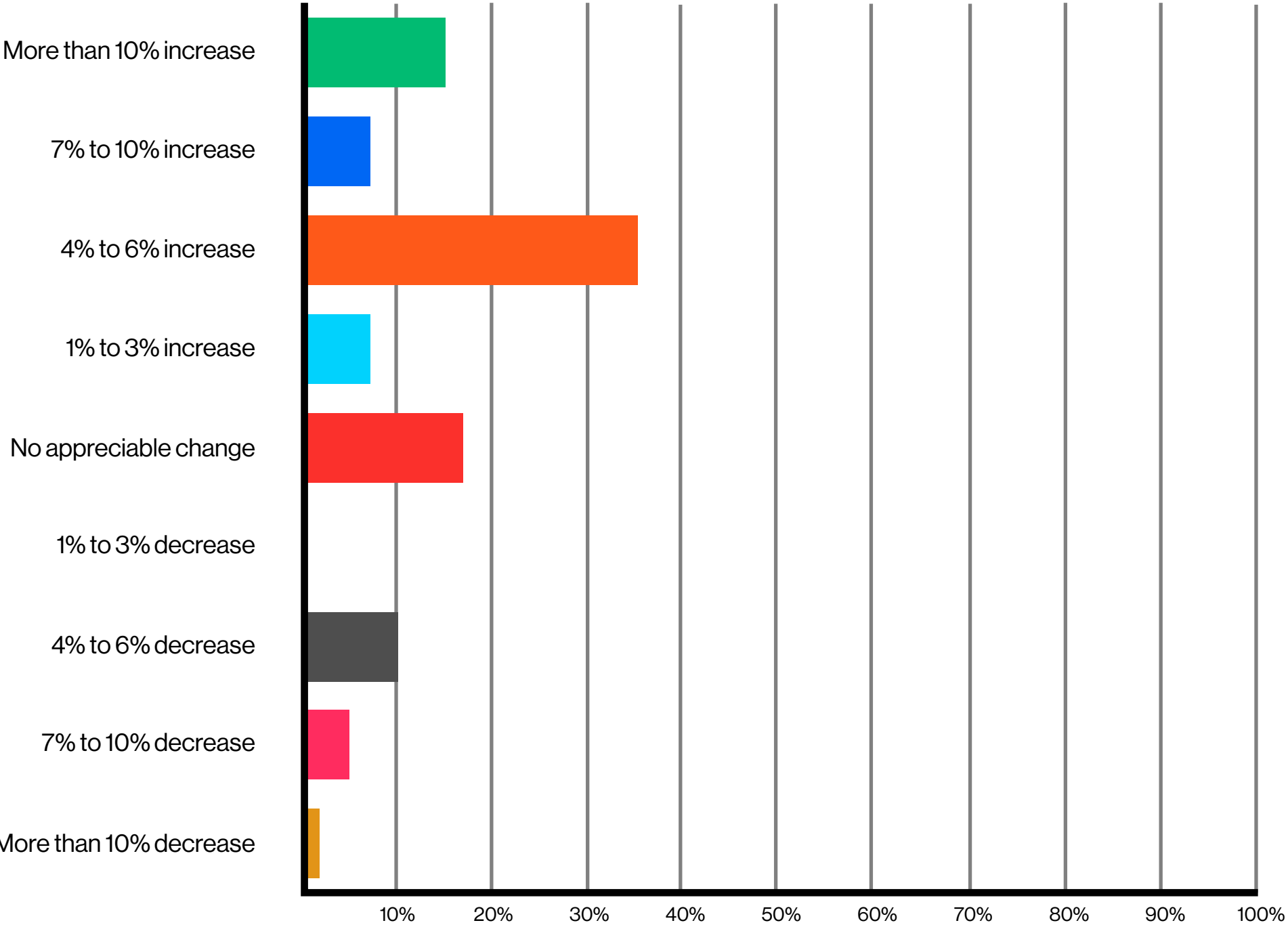
## Survey Results

- Increased** 22.50%
- About the same** 25%
- Decreased** 52.50%

# What is your business outlook for the next 12 months?



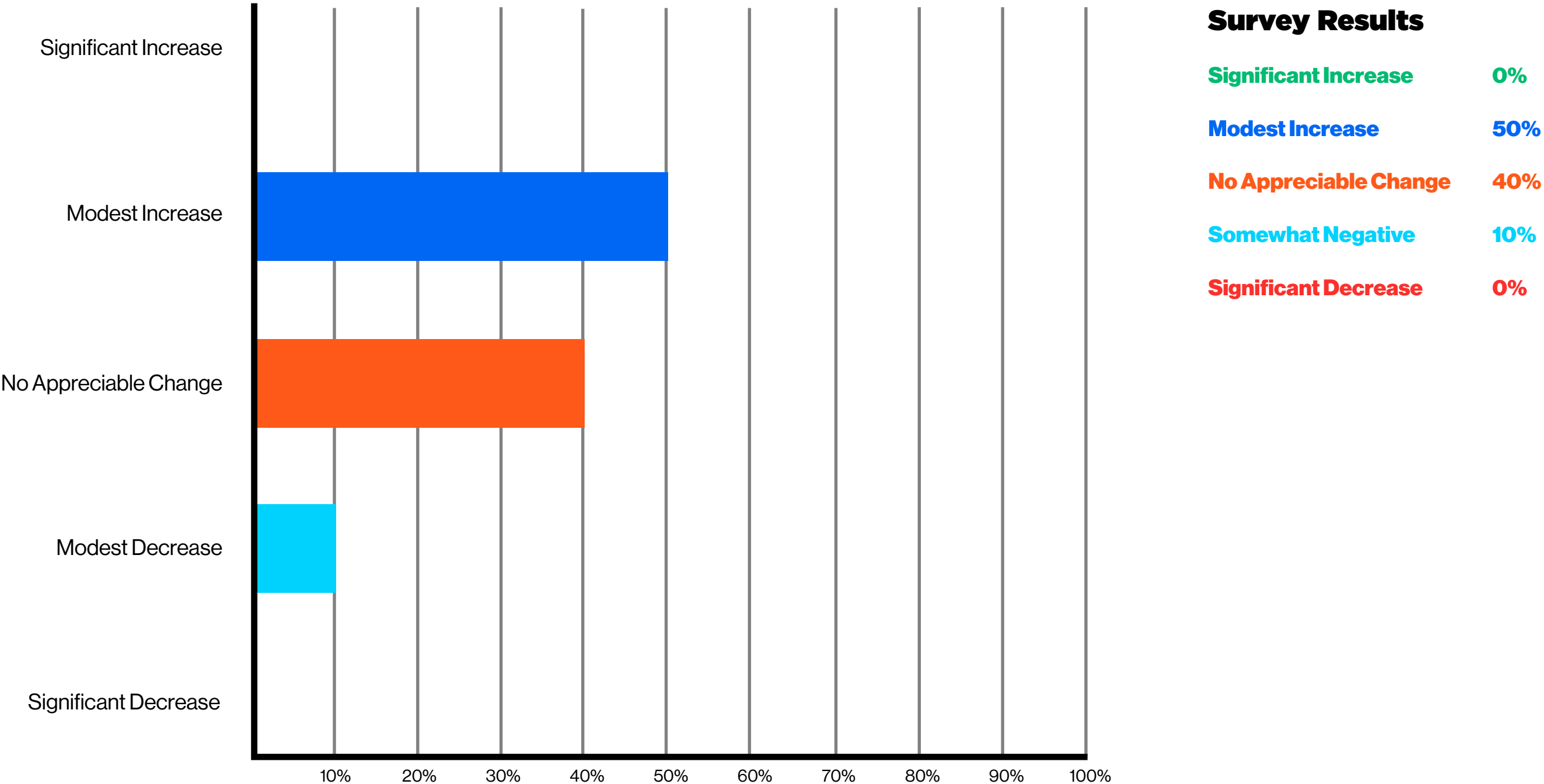
# What are your foundry's sales projections for the next 12 months?



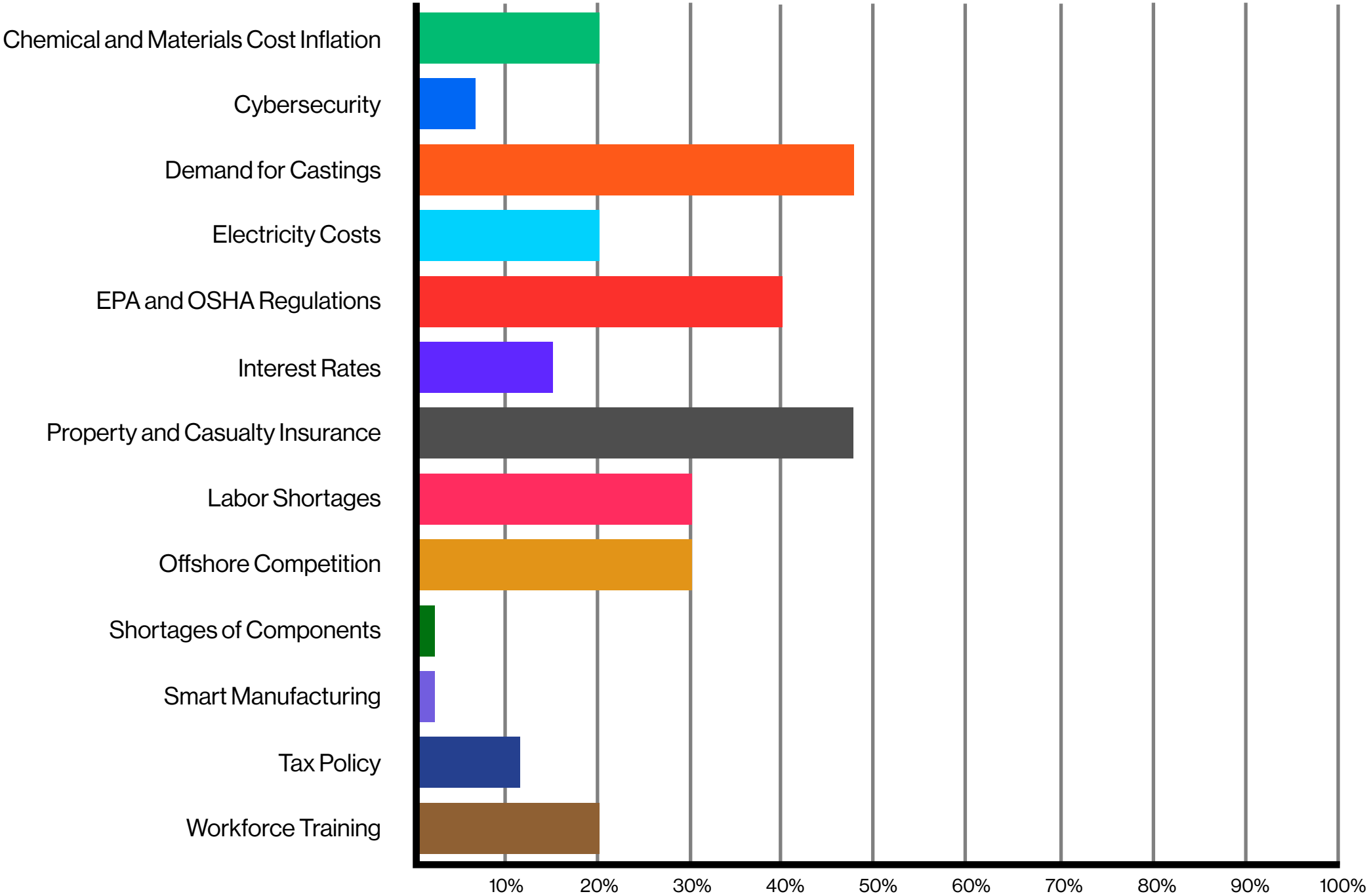
### Survey Results

More than 10% increase	15%
7% to 10% increase	7.50%
4% to 6% increase	35%
1% to 3% increase	7.50%
No appreciable change	17.50%
1% to 3% decrease	0%
4% to 6% decrease	10%
7% to 10% decrease	5%
More than 10% decrease	2.50%

# How do you expect the number of full-time employees in your facility to change over the next 12 months?



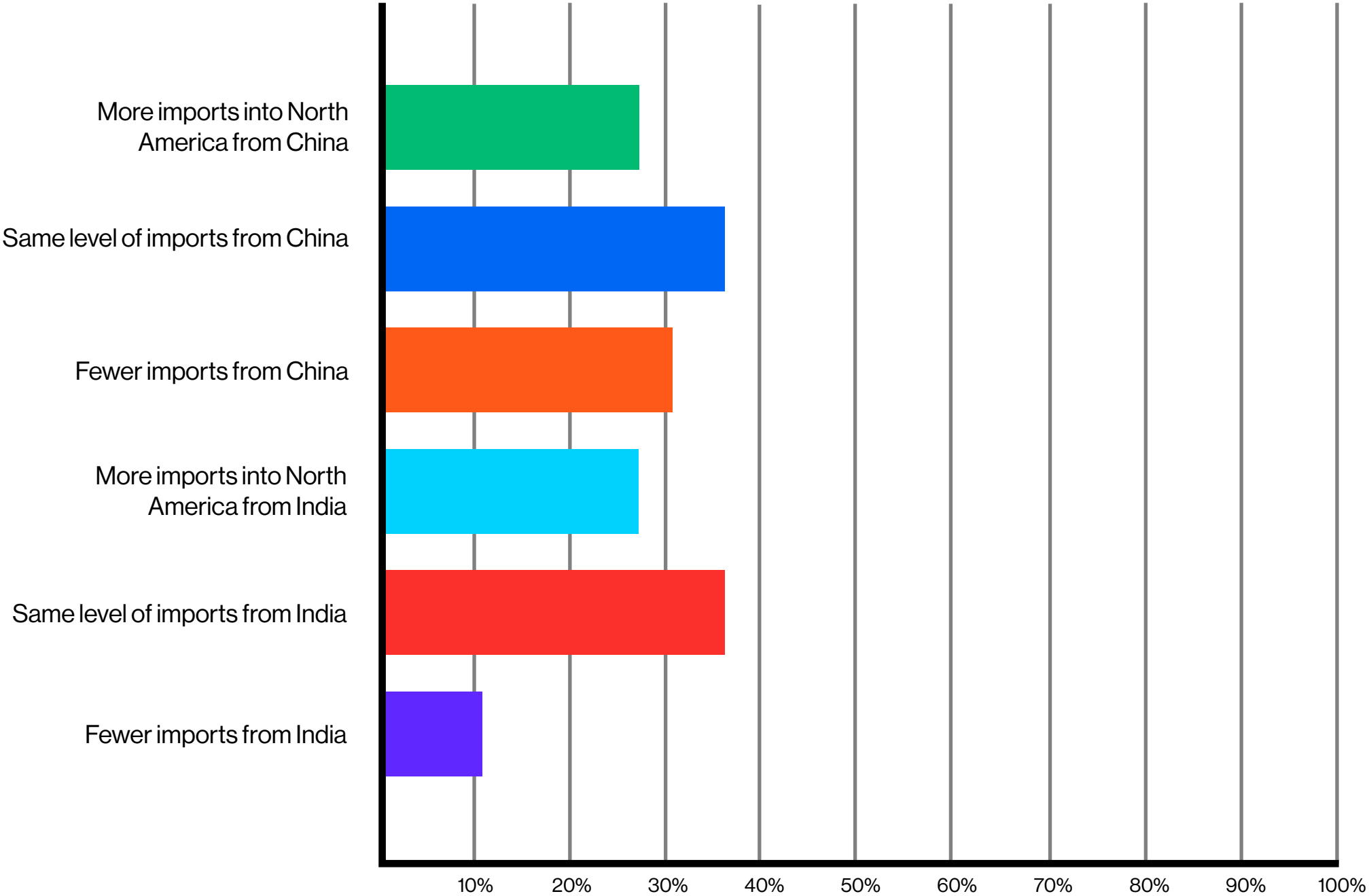
# Which of these issues are the top 3 concerns or priorities for your company at this time?



## Survey Results

<b>Chemical and Materials Cost Inflation</b>	<b>20%</b>
<b>Cybersecurity</b>	<b>7.50%</b>
<b>Demand for Castings</b>	<b>47.50%</b>
<b>Electricity Costs</b>	<b>20%</b>
<b>EPA and OSHA Regulations</b>	<b>40%</b>
<b>Interest Rates</b>	<b>15%</b>
<b>Property and Casualty Insurance</b>	<b>47.50%</b>
<b>Labor Shortages</b>	<b>30%</b>
<b>Offshore Competition</b>	<b>30%</b>
<b>Shortages of Components</b>	<b>2.50%</b>
<b>Smart Manufacturing</b>	<b>2.50%</b>
<b>Tax Policy</b>	<b>12.50%</b>
<b>Workforce Training</b>	<b>20%</b>

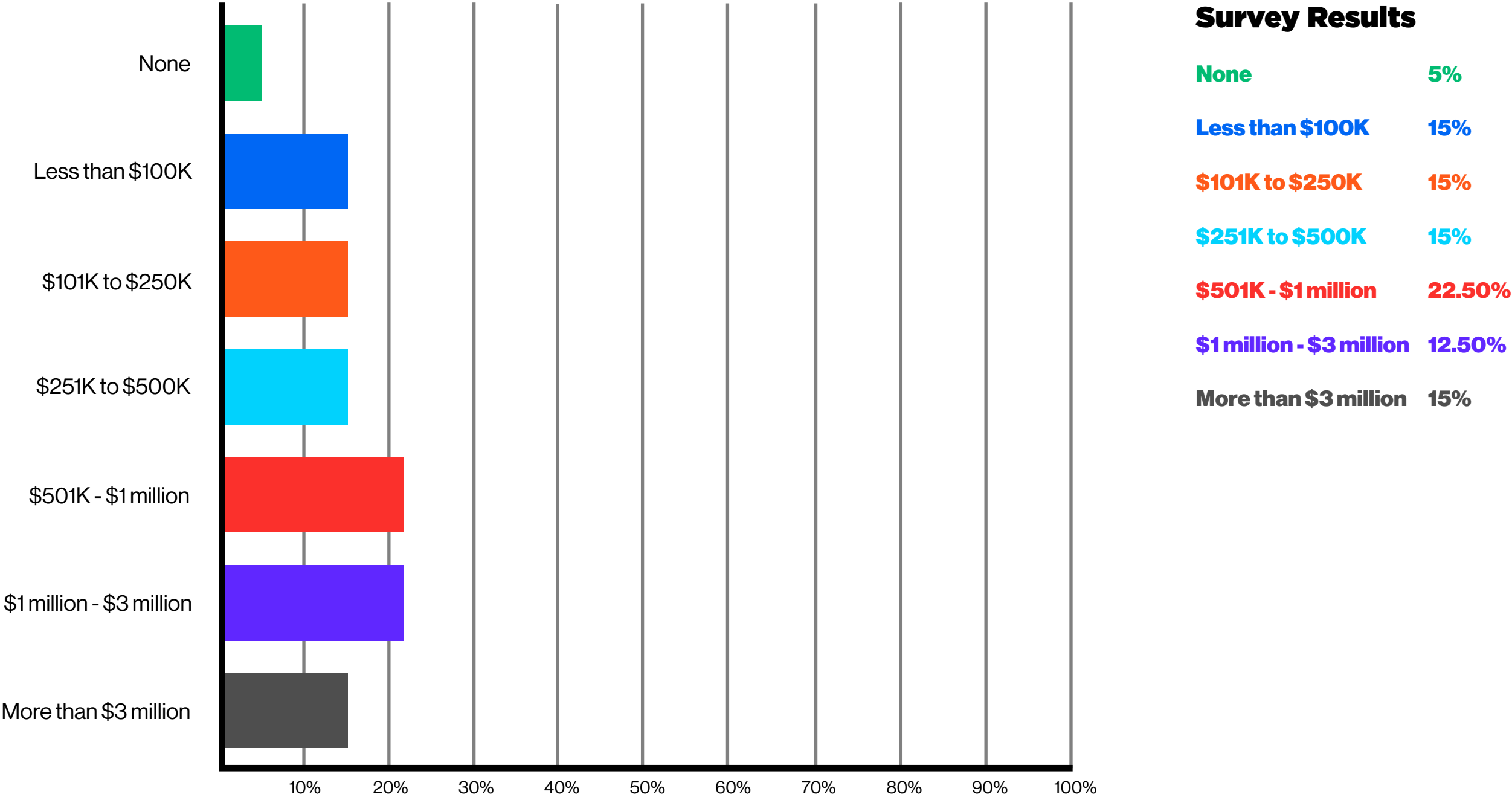
# What best describe what you are seeing in terms of foreign castings?



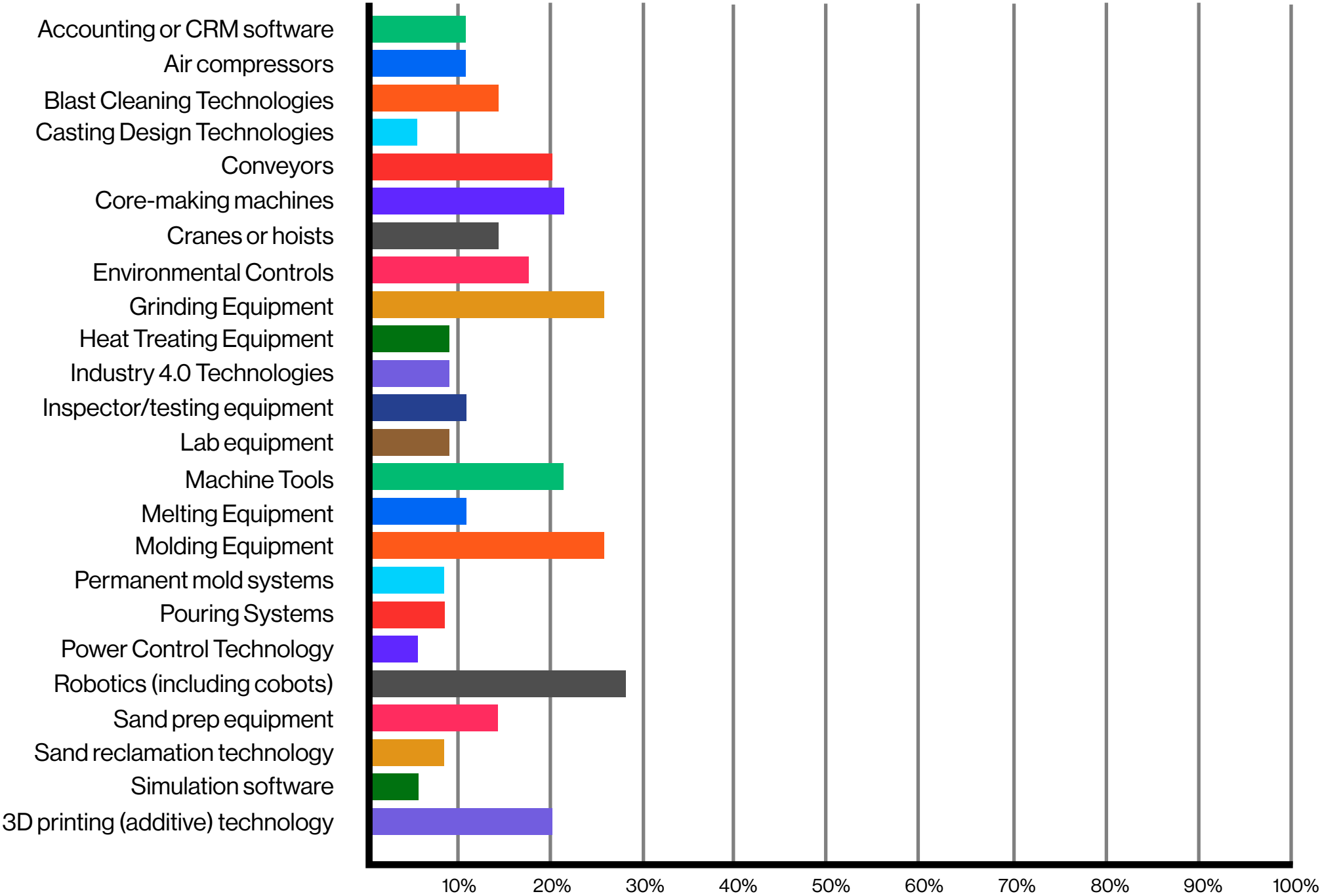
## Survey Results

- More imports into North America from China** 27.78%
- Same level of imports from China** 36.11%
- Fewer imports from China** 30.56%
- More imports into North America from India** 27.78%
- Same level of imports from India** 36.11%
- Fewer imports from India** 11.11%

# Which best describes your foundry's plans for capital investments in 2025?



# Which of the following does your foundry plan to purchase in the next 12 months?

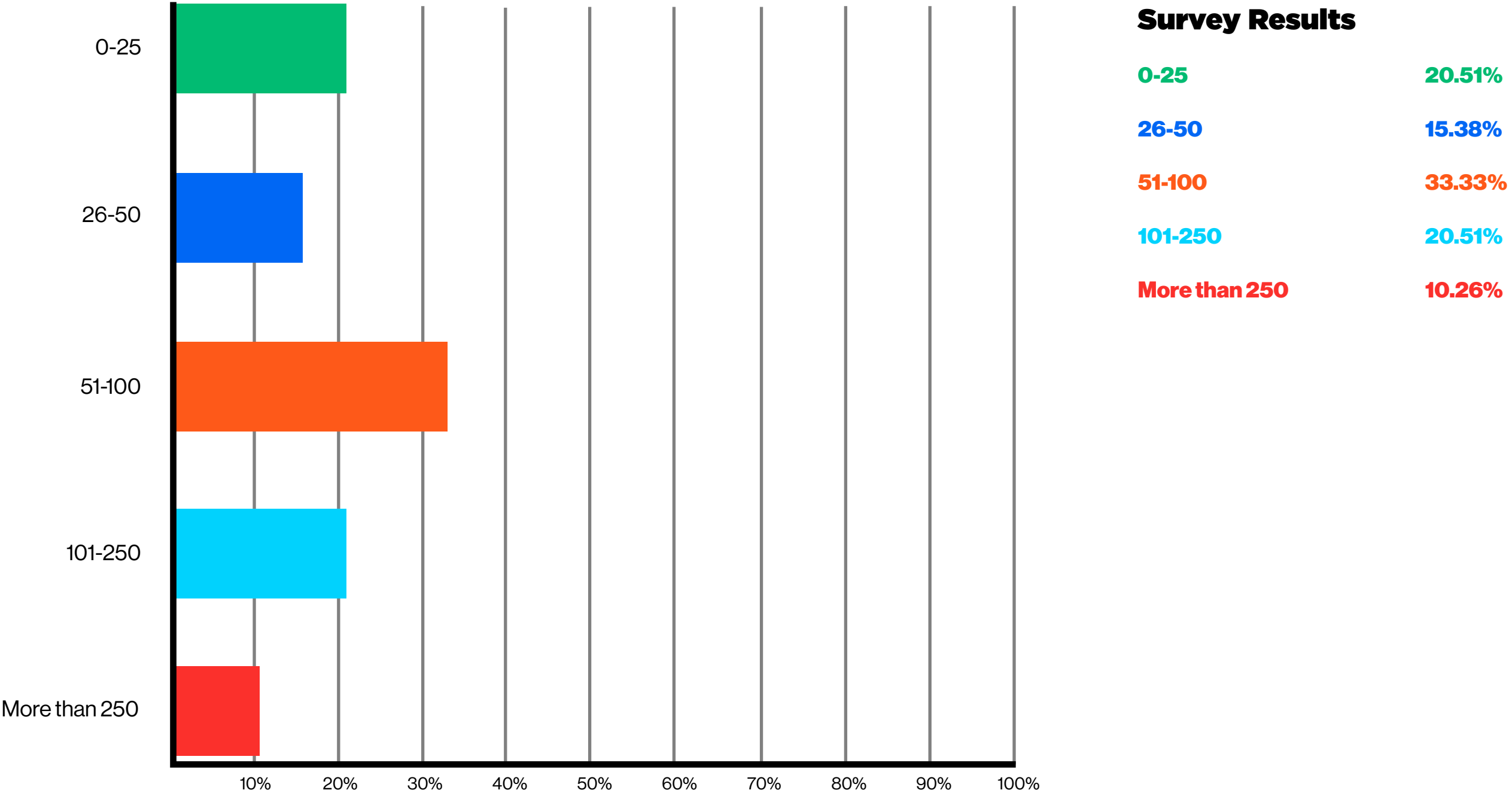


## Survey Results

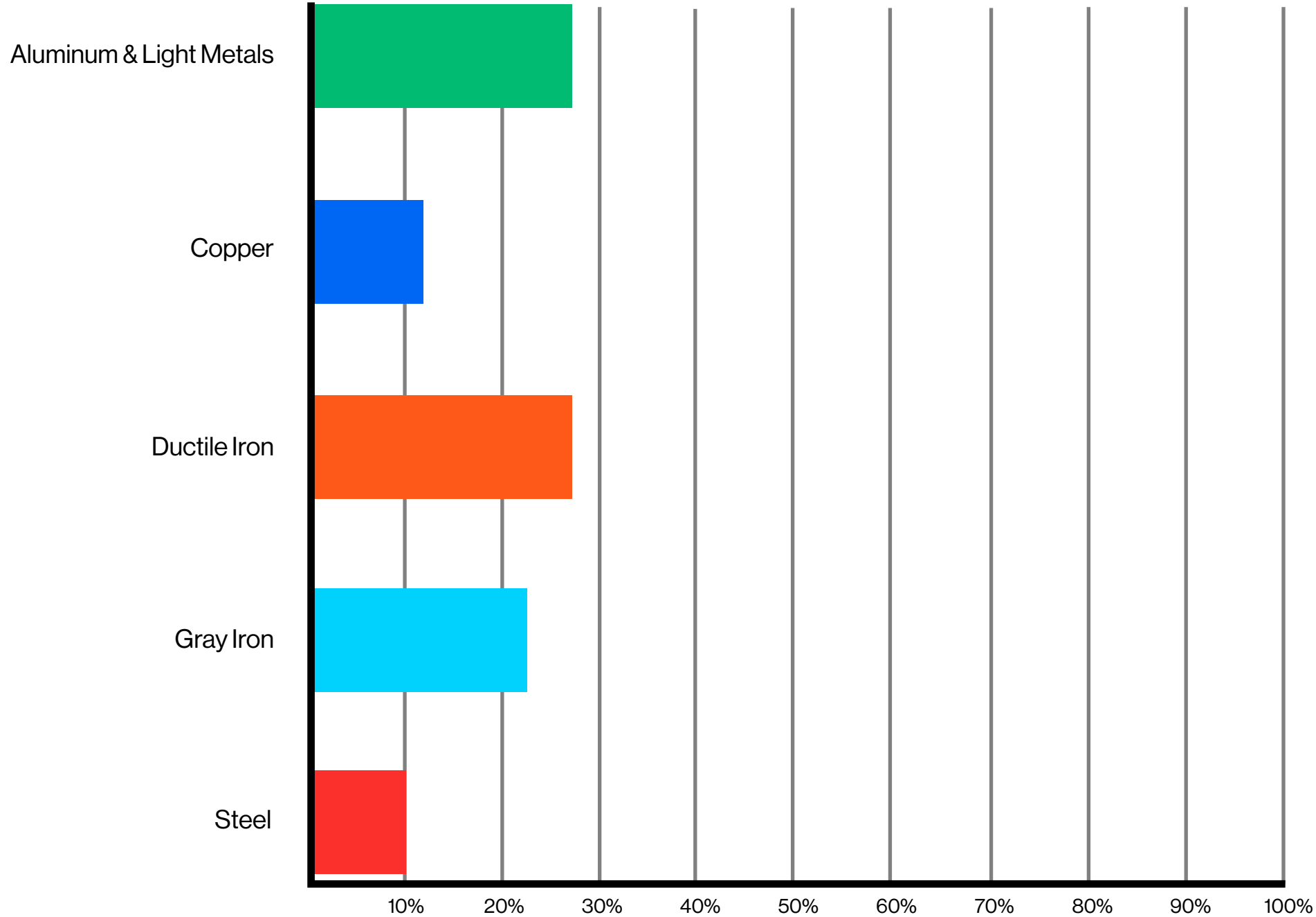
<b>Accounting or CRM software</b>	<b>11.43%</b>
<b>Air compressors</b>	<b>11.43%</b>
<b>Blast Cleaning Technologies</b>	<b>14.29%</b>
<b>Casting Design Technologies</b>	<b>5.71%</b>
<b>Conveyors</b>	<b>20%</b>
<b>Core-making machines</b>	<b>22.86%</b>
<b>Cranes or hoists</b>	<b>14.29%</b>
<b>Environmental Controls</b>	<b>17.14%</b>
<b>Grinding Equipment</b>	<b>25.71%</b>
<b>Heat Treating Equipment</b>	<b>8.57%</b>
<b>Industry 4.0 Technologies</b>	<b>8.57%</b>
<b>Inspector/testing equipment</b>	<b>11.43%</b>
<b>Lab equipment</b>	<b>8.57%</b>
<b>Machine Tools</b>	<b>22.86%</b>
<b>Melting Equipment</b>	<b>11.43%</b>
<b>Molding Equipment</b>	<b>25.71%</b>
<b>Permanent mold systems</b>	<b>8.57%</b>
<b>Pouring Systems</b>	<b>8.57%</b>
<b>Power Control Technology</b>	<b>5.71%</b>
<b>Robotics (including cobots)</b>	<b>28.57%</b>
<b>Sand prep equipment</b>	<b>14.29%</b>
<b>Sand reclamation technology</b>	<b>8.57%</b>
<b>Simulation software</b>	<b>5.71%</b>
<b>3D printing (additive) technology</b>	<b>20%</b>



# How many workers work at your facility?



# What is the primary metal poured at your foundry?



## Survey Results

<b>Aluminum &amp; Light Metals</b>	<b>27.50%</b>
<b>Copper</b>	<b>12.50%</b>
<b>Ductile Iron</b>	<b>27.50%</b>
<b>Gray Iron</b>	<b>22.50%</b>
<b>Steel</b>	<b>10%</b>